

	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

ESKOM HOLDINGS SOC LTD

INVITATION TO TENDER (ITT)

FOR

SUPPLEMENTATION PROCESS for A Prequalification Enquiry for The Treatment, Testing and supply of Wood Poles and Cross Arms for Distribution Division on an “as and when” required basis from award to 31 March 2030, with the option to augment the contract with additional suppliers after three (3) years from inception of the contract. Eskom Rotran will provide transportation for delivery of the wood poles and cross arms.

Tender number	E1153DXKZN
Issue date	14 APRIL 2025
Closing date and time	30 MAY 2025 – 10:00AM
Tender validity period	6 (SIX) MONTHS from the closing date and time
Clarification meeting	24 APRIL 2025 @ 11:00AM Microsoft Teams meeting Join on your computer, mobile app or room device Join the meeting now Meeting ID: 346 784 643 392 Passcode: fC7Go29L
Tenders are to be submitted electronically via Eskom E- tendering site by the stipulated closing date and time. <i>Please note it is the responsibility of the supplier to ensure that the tender submission is submitted before the closing time</i>	30 MAY 2025 – 10:00AM

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		Effective Date	21 February 2025		
		Review Date	February 2030		

Invitation to Tender

Eskom Holdings SOC Ltd (hereinafter “Eskom”) invites you to submit a tender for :

SUPPLEMENTATION PROCESS for A Prequalification Enquiry for The Treatment, Testing and supply of Wood Poles and Cross Arms for Distribution Division on an “as and when” required basis from award to 31 March 2030, with the option to augment the contract with additional suppliers after three (3) years from inception of the contract. Eskom Rotran will provide transportation for delivery of the wood poles and cross arms.

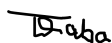
The tender documents are supplied to you on the following basis:

1. Free of charge

Eskom has delegated the management of this Invitation to Tender to the *Eskom Representative* whose name and contact details are set out in the Tender Data. The submission of a tender/proposal by you in response to this Invitation to Tender will be deemed as your acceptance of the Eskom Standard Conditions of Tender which may be accessed at www.eskom.co.za.

All queries and clarifications relating to the Invitation to Tender documents must be addressed in writing to the *Eskom Representative*. No query or clarification may be addressed to any Eskom official other than the *Eskom Representative*.

Yours faithfully



Procurement Manager

Thandi Xaba

Procurement Manager – KZN OU

Date: 14 April 2025

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		Effective Date	21 February 2025		
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THE PROCUREMENT PROCESS FOR TENDER ENQUIRY E1153DXKZN

SUPPLEMENTATION PROCESS for A Prequalification Enquiry for The Treatment, Testing and supply of Wood Poles and Cross Arms for Distribution Division on an “as and when” required basis from award to 31 March 2030, with the option to augment the contract with additional suppliers after three (3) years from inception of the contract. Eskom Rotran will provide transportation for delivery of the wood poles and cross arms.

Sourcing Strategy

- This is a two-stage pre-qualification enquiry process as per below:
- Stage One – Involves issuing an enquiry to the open market which excludes prices, specific goals and specified SDL&I requirements.
- Stage Two – Involves Issuing Request for Quotations (RFQ's) to the list of accredited suppliers who have met the Pre-qualification criteria based on the forecasted demands from the Distribution Operating Units on an “as and when required basis.”

Contracting Strategy

Stage 1

- To evaluate tenderers based on the Preferential Procurement Policy Act (PPPFA) regulations 2022.
- NEC 3 Supply Contract will be concluded with the Pre-qualified list of Tenderers.
- To place all technically acceptable suppliers on the Eskom Distribution Database known as Technically Evaluated and Acceptable Products (TEAP).

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
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Stage 2

- The requesting Operating unit to issue formal Request for Quotations (RFQ's) to the list of pre-qualified suppliers on an "as and when required basis."
- To evaluate quotations based on the PPPFA (80/20 or 90/10) preferential point scoring system. Purchase order allocation will also be dependent on the capacity, and geographical location to ensure the demand and delivery dates are met. Eskom Rotek Industry cost model will be taken into account to control and minimise the Total Cost of Ownership during evaluation stage to optimise the transport cost between the clusters.
- To determine Supplier Development Localisation and Industrialisation (SDL&I) targets and sub-contracting based on the outcome of each specific purchase order.
- To utilise Eskom Rotek Industries (ERI) as the appointed service provider for transport to the Eskom Regional Distribution Centres (RDC) or Eskom nominated sites.
- Suppliers that are within the 50km radius, will be considered if they offer free delivery to the Eskom RDC or if the bottom-line prices are market related.
- To include key performance indicators to monitor the supplier's performance and non-performing suppliers will be penalised using delay damages clause X7 as per the NEC Supply Contract.
- Should the outcome of the tender enquiry result in insufficient pre-qualified suppliers for the supply of Wood Poles and Cross Arms permission is requested to place the pre-qualified suppliers on the Technically Evaluated and Acceptable Products (TEAP) list of suppliers on the in order to allow the business to continue, whilst a supplementation process is followed to source additional suppliers.
- A compulsory clarification meeting is not required; however, a non-compulsory clarification meeting will be held online via Microsoft Teams to assist all potential suppliers in complying with Eskom's tender requirements. The link to the MS Teams clarification meeting will be made available on the Invitation to Tender document that will be form part of the enquiry documents uploaded on Eskom's Tender Bulletin and National Treasury e-Tender Portal.

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1.1 Annexures to the Tender

The following document listed hereunder are attached to this Invitation to Tender/Request for Proposal.


Number	Description	Annexure	Attached (Y)
1.1.1	*Authorisation Form	Annexure A	Y
1.1.2	*Acknowledgement form	Annexure B	Y
1.1.3	*Tenderer's particulars	Annexure C	Y
1.1.4	*Integrity Declaration Form	Annexure D	Y
1.1.8	*SBD 1 Invitation to Bid must be filled out by all tenderers and submitted with the tender at tender submission deadline	Annexure H	Y
1.1.9	*SBD 6.1 Preference Points Claim Form in terms of PPPFA 2022 regulations	Annexure I	Y
1.1.10	*SBD 4 – Bidders Disclosure	Annexure J	Y
1.1.14	E-tendering Help Manual acknowledgement form	Annexure K	Y
1.1.15	E-tendering Help Manual for supplier		Uploaded on Eskom Tender Bulletin & NT E Tender Portal
1.1.16	Scope of Work	Annexure L	Y

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1.2. Tender Data

The Tender Data makes several references to the **Eskom Standard Conditions of Tender** and in those instances, the clause numbers are referenced hereunder. If the **Eskom Standard Conditions of Tender** are not attached to the **Invitation to Tender/Request for Proposal**, then tenderers are required to download this from www.eskom.co.za. The “**Tender Data**” as detailed herein shall take precedence over the **Standard Conditions of Tender** in the event of any ambiguity or inconsistency between the two documents.

Clause Number from Standard Conditions of Tender	Tender Data														
1.1 Parties	<p>The <i>Employer</i> is Eskom Holdings SOC Ltd</p> <p>The Eskom <i>Representative</i> is: Name: Yvonne Hadden Tel: 031-7105290 E-mail: hadden@eskom.co.za</p>														
1.3 Tender documents	<p>The Invitation to tender number: E1153DXKZN</p> <p>It is the responsibility of the tendering party to ensure all the required documentation is downloaded and completed and submitted via E-Tendering as follows:</p> <table border="1"> <thead> <tr> <th>SECTION</th><th></th></tr> </thead> <tbody> <tr> <td>SECTION 1 Will comprise of the Commercial and SD&L Requirements</td><td>✓</td></tr> <tr> <td>SECTION 2 Will comprise of the Technical Requirements</td><td>✓</td></tr> <tr> <td>SECTION 3 Will comprise of the Safety Requirements</td><td>✓</td></tr> <tr> <td>SECTION 4 Will comprise of the Quality Requirements</td><td>✓</td></tr> <tr> <td>SECTION 5 Will comprise of the Environmental Requirements</td><td>✓</td></tr> <tr> <td>SECTION 6 Will comprise of the Financial Requirements</td><td>✓</td></tr> </tbody> </table> <ul style="list-style-type: none"> Commercial and SD&L Information to be uploaded in the folder called Commercial. Technical Information to be Uploaded in the folder called Technical Financial Information to be Uploaded in the folder called Financial. 	SECTION		SECTION 1 Will comprise of the Commercial and SD&L Requirements	✓	SECTION 2 Will comprise of the Technical Requirements	✓	SECTION 3 Will comprise of the Safety Requirements	✓	SECTION 4 Will comprise of the Quality Requirements	✓	SECTION 5 Will comprise of the Environmental Requirements	✓	SECTION 6 Will comprise of the Financial Requirements	✓
SECTION															
SECTION 1 Will comprise of the Commercial and SD&L Requirements	✓														
SECTION 2 Will comprise of the Technical Requirements	✓														
SECTION 3 Will comprise of the Safety Requirements	✓														
SECTION 4 Will comprise of the Quality Requirements	✓														
SECTION 5 Will comprise of the Environmental Requirements	✓														
SECTION 6 Will comprise of the Financial Requirements	✓														

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

Clause Number from Standard Conditions of Tender	Tender Data
	<ul style="list-style-type: none"> Safety, Quality & Environmental Information to be uploaded in the folder called Other. <p>NO HARDCOPIES OF THE DOCUMENTS WILL BE ACCEPTED</p>
1.4 Type of Invitation to Tender	<p>This Invitation to Tender is:</p> <ol style="list-style-type: none"> An open Invitation to Tender
1.6 Eskom's right to accept or reject any tender	<p>The tender shall be for the whole or part of the contract.</p> <p>The tender shall be for the <i>whole or part</i> of the contract.</p> <p>A two-stage pre-qualification enquiry process as per below:</p> <ul style="list-style-type: none"> Stage One – Involves issuing an enquiry to the open market which excludes prices, specific goals and specified SDL&I requirements. Stage Two – Involves Issuing Request for Quotations (RFQ's) to the list of accredited suppliers who have met the Pre-qualification criteria based on the forecasted demands from the Distribution Operating Units on an “as and when required basis.”
2.1 Eligibility	<p>Tenderers (whether a single company or an incorporated or unincorporated joint venture or consortium) must meet the eligibility criteria stated in the Tender Data. The tenderer, or any of its principals, must not be under any restriction to do business with Eskom or State-Owned Companies.</p> <p><u>Tenderers are ineligible to submit a tender if:</u></p> <ol style="list-style-type: none"> Tenderers have the nationality of a country on any international sanctions list. A tenderer shall be found to have

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		Effective Date	21 February 2025		
		Review Date	February 2030		

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	<p>the nationality of a country if the tenderer is a national or is constituted, incorporated, or registered and operates in conformity with the provisions of the laws of that country. This criterion shall also apply to the determination of the nationality of proposed subcontractors or suppliers for any part of the Contract including related services.</p> <ol style="list-style-type: none"> 2. Tenderers submit more than one [tender/proposal] either individually or as a partner in a joint venture (JV) or consortium, except on an E-Tendering system where there is a limit size (900MB) for submission and the tenderers may submit more than one submission with the same tender number. 3. Tenders submitted by a joint venture or consortium where the JV/consortium agreement does not explicitly state that the parties of the JV or consortium shall be jointly and severally liable for the execution of the Contract in accordance with the Contract terms. 4. A Tenderer must not have a conflict of interest. All Tenderers found to have a conflict of interest shall be disqualified. Prima facie evidence that a tenderer has a conflict of interest with one or more parties in this tendering process is: <ol style="list-style-type: none"> (a) they have a controlling partner or majority shareholder in common; or (b) they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence on the tender of another tenderer, or to influence the decisions of the Employer regarding this bidding process; 5. Tenders signed by non-authorised persons. 6. Any tenderer that is restricted by National Treasury. 7. Any tenderer on the Tender Defaulters list. 8. A tenderer that sub-contracts 100% of the Scope of Work <p>Eskom will disqualify tenderers that are found not to have met the eligibility criteria.</p>
2.2 - 2.5 Tender Closing	<p>The deadline for tender submission is: Date : 30 MAY 2025 Time: 10:00am</p> <p>Late Tenders will not be accepted.</p>

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		Effective Date	21 February 2025		
		Review Date	February 2030		

Clause Number from Standard Conditions of Tender	Tender Data
	Tenders are uploaded via Eskom Tender bulletin site on the Eskom E- tendering page
2.7-.2.11 Submitting a tender	<p>For Electronic Tender Submissions</p> <p>The tenderer must upload the tender via Eskom Tender bulletin site on the Eskom E- tendering page. The documents need to be uploaded as follows :</p> <ul style="list-style-type: none"> • Commercial and SDL&I Information to be uploaded in the folder called Commercial. • Technical Information to be Uploaded in the folder called Technical • Financial Information to be Uploaded in the folder called Financial. • Safety, Quality & Environmental Information to be uploaded in the folder called Other. <p>All documents need to be submitted in a PDF and Excel format (The limit is 50MB per file and total submission of 900MB per submissions). The price list needs to be submitted in PDF and a copy in excel format</p> <p>No Zip/condense files can be uploaded No hard copy will be accepted</p> <p>If for some reason you resubmit your tender, then the latest version of the tender submitted will only be accepted and all previous submission/s will be null and void.</p> <p>Please ensure that the submission status is indicated as complete.</p> <p>Supplier Help Manual guide and video can be found on Eskom E-Tendering page</p>
2.12 Tender Validity Period	<p>The tender validity period is 6 (SIX) MONTHS FROM TENDER CLOSING</p>
2.15 Tender Clarification meeting	<p>A Non-Compulsory Online Meeting will take place on Microsoft Teams, Presentations will be made by the subject matter experts in order to assist all tenderers in complying with Eskom's Tender Requirements. Although this will not be a compulsory meeting,</p>

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		Effective Date	21 February 2025		
		Review Date	February 2030		

Clause Number from Standard Conditions of Tender	Tender Data
	<p>suppliers are encouraged to join the MS Teams Clarification Meeting to ensure that all tendering companies clearly understand the requirements and are able to submit a responsive tender.</p> <p>An Online Clarification Meeting via MS Teams will be held with representatives of the Employer will take place as follows:</p> <p>24 APRIL 2025 @ 11:00AM</p> <p>Microsoft Teams meeting Join on your computer, mobile app or room device Join the meeting now</p> <p>Meeting ID: 346 784 643 392</p> <p>Passcode: fC7Go29L</p>
2.16 Seeking clarification	<p>Tenderers can submit clarification questions via email to yvonne.hadden@eskom.co.za. It must be noted <u>only clarification questions received via email will be addressed.</u></p> <p>The deadline for the submission of clarification questions is five (5) days prior to the Tender Closing Date.</p> <p>Clarification feedback will be posted on the Eskom Tender Bulletin and National Treasury E Tender Portal.</p> <p>Tenderers are encouraged to continuously check the bulletins for the latest updates or addendums during the tender process.</p>
2.22 Alternative tenders	Alternative tenders are not allowed
2.34 Provision of Security for Performance	<p>The following forms of security are required for this enquiry:</p> <ul style="list-style-type: none"> The Provision of a Performance Bond

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	<p>Should the outcome of the Financial Evaluation results be unfavourable/ Financially not sound, the service provider may be requested to provide Performance Bond to mitigate the Financial risk to Eskom.</p> <p>If the provision of security for performance in the form of a performance bond or a demand guarantee is a requirement, the tenderer must select a minimum of two (2) financial institutions that it is likely to approach from the list provided of Eskom-approved financial institutions.</p> <ol style="list-style-type: none"> 1. ABSA Bank Limited 2. Development Bank of South Africa 3. First Rand Bank Limited 4. Investec Bank Limited 5. Land & Agricultural Development Bank of South Africa 6. Nedbank Limited 7. Standard Bank of South Africa
3.4 Tender Opening	For E-tendering. There will be no public opening of tenders. Tenders will be downloaded electronically.
3.5 Tender Prices	Prices will not be read out, as tenderers will not be submitting prices during this stage of the tender enquiry.
3.9 Basic Compliance	<p>Basic compliance with this Invitation to Tender requires a tenderer to meet all the following requirements:</p> <p>Basic compliance for this invitation to tender/ RFP are:</p> <ol style="list-style-type: none"> 1. Meet the eligibility criteria; 2. Submit the Mandatory commercial and Technical tender returnables at the Tender Closing Date <p>For E-Tendering, a tenderer's failure to have submitted/uploaded tender documents will render the tender non-responsive.</p>
3.10 Mandatory tender returnables	<p>A tenderer that does not submit mandatory documents by or the complete information required in mandatory documents by the deadlines as stipulated in the Tender Returnable section of the respective Invitation to Tender will be deemed non-responsive.</p> <p><u>Step 1: Basic Compliance/Commercial Evaluation</u></p>

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	<p>All responses to the tender enquiry will be evaluated for overall compliance to the conditions of tender and test for responsiveness.</p> <p><u>Commercial Mandatory Returnable (Disqualifiable)</u> These returnables are required to be submitted with the tender. Tender closing date and time. If not submitted by tender closing the tender must be disqualified.</p> <ul style="list-style-type: none"> • Meet the eligibility criteria for a tenderer • E-Tenderers' E-Tendering Training Acknowledgement Form to be fully completed and signed in its entirety and submitted at tender closing. <p><u>Commercial Mandatory Returnable (Non - Disqualifiable)</u> These returnable are also required to be fully completed, signed and submitted with Tender at Tender closing date and time, however, if not submitted by Tender closing, the Procurement Practitioners will request in writing the outstanding returnable to be submitted within 5 working days. If the requested returnable (s) are not fully completed, signed and/or received by the Procurement Practitioner within 5 working days of the request; the tender will be disqualified.</p> <ul style="list-style-type: none"> • Fully complete and sign the SBD1 Invitation to bid form in the invitation to tender. • Fully complete and sign the SBD 6.1 preference claim form in the invitation to tender. • Fully complete and sign the SBD 4 Bidders Disclosure form in the invitation to tender. • Annexure C – Integrity Declaration form. • Acceptance of the terms and conditions of the enquiry (i.e. return of the NEC 3 Supply Contract offer and acceptance as well as deviations). <p><u>Commercial Mandatory Returnable Required Prior to Contract Award (Non - Disqualifiable)</u> The requested returnable (s) are required to be received by the Procurement Practitioner upon request by contract award; failure to provide the document will deem the tender non-responsive.</p>

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	<ul style="list-style-type: none"> CSD Registration – Companies are required to provide a valid CSD (MAAA.....) number. 				
3.13 Functionality requirements	<p>Functionality requirements are applicable.</p> <p>The following criteria will be applicable for this transaction under functionality criteria:</p> <table border="1"> <tr> <td>Criteria</td><td>Weight</td></tr> <tr> <td>Threshold</td><td>80%</td></tr> </table> <p>Tenderers who do not meet the threshold for functionality scoring will be disqualified.</p> <p>Refer to the Detailed Technical Evaluation Criteria on page 57 of this Invitation to tender and the Supporting Annexures that is uploaded on the Eskom Tender Bulletin and National Treasury e Tender Portal.</p>	Criteria	Weight	Threshold	80%
Criteria	Weight				
Threshold	80%				
3.15 Evaluation of Price	Prices will not be evaluated at this stage of the Pre-Qualification Enquiry.				
3.18 Evaluation of Specific Goals	<p>During the Mini Tender Process Specific goals will be scored out of [20 or 10] points in accordance with the PPPFA.</p> <p>If a tenderer fails to submit evidence of its points claim for a Specific Goal, it will not be disqualified. However, it will be awarded 0 points for that Specific Goal.</p>				
3.19 Ranking of tenders	<p>During the Mini Tender Process, tenderers will be ranked by applying the preferential point scoring for the [90/10 or 80/20] system. Eskom will add the score from Pricing and Specific Goals together and rank the suppliers from the highest to the lowest.</p> <p>NB: <i>Either 80/20 or 90/10 will apply should there be a degree of uncertainty on which system will apply. The lowest acceptable tender will be used to determine the applicable preference system</i></p>				
Contractual Requirements	<p><u>Mandatory Contractual Requirements that must be included in all tenders is the following:-</u></p> <ul style="list-style-type: none"> Proof of CSD registration <p><u>Additional Contractual Requirements that are applicable:</u></p> <ul style="list-style-type: none"> SHEQ requirements; and Financial viability 				

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	<p>The suppliers still in the running for this contract will be evaluated in terms of their contractual requirements. Should they not pass the initial evaluation they will be advised of their shortcomings and have 7 days in which to correct their shortcomings. Failure to correct the shortcomings within the stipulated time period will result in the supplier being deemed unacceptable in terms of their contractual requirements and will not be considered for the contract.</p> <p><u>FINANCIAL REQUIREMENTS</u></p> <p>A financial evaluation will be conducted by Eskom to further evaluate the financial viability of the tenderer and its ability to meet its contractual obligations for the duration of the contract. This will be done on recommended suppliers only. The financial evaluation will form part of the stage 1 evaluations although price evaluation will only be applicable in the stage 2 evaluation. As the value of orders is on an as and when required basis, Finance will assess the financial risk and confirm the maximum value suppliers qualify to receive purchase orders for. An annual assessment will be conducted using the latest financial statements of the suppliers to ratify their current financial standing. Tenders which do not meet Eskom's financial requirement may not be evaluated further.</p> <p>Requirements for Financial Evaluation of Companies</p> <ul style="list-style-type: none"> • Public Interest Score (PIS) and the calculations to arrive at the score (refer to annexure attached for calculation of PIS). The PIS letter must specify whether: <ol style="list-style-type: none"> 1. Whether the AFS were internally or externally prepared. 2. Whether the company was owner managed or not owner managed. 3. Latest approved financial statements including comparative amounts. <p>AFS must be valid and not outdated, received within 18 months after year-end.</p> <p>A signed director's / member's report.</p> <p>A Signed Compilers / Accounting Officers / Independent Reviewers Audit report whichever is applicable, based on the PIS above.</p> <p>Where the PIS requires an Audit or Independent Reviewers report, the Compilers / Accounting Officers report must still be submitted.</p>

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

Clause Number from Standard Conditions of Tender	Tender Data
	<p>Approved Annual Financial statements must comprise of :</p> <p>Statement of financial position (Balance Sheet)</p> <p>Statement of comprehensive income (income statement)</p> <ul style="list-style-type: none"> ○ Statement of changes in Equity <p>Statement of cash flows</p> <p>Notes to the financial statements</p> <ul style="list-style-type: none"> ○ ITA 34C Income Tax Assessment for companies that have NOT been AUDITED <p>The notes to the AFS specifically referring to Accounts Receivable and Accounts Payable must give a complete breakdown of the amounts. A clear distinction must be made between Trade Debtors and other receivables as well Trade Creditors and other payables. The note must clearly show the amounts subject to interest and the terms and condition of interest.</p> <ul style="list-style-type: none"> ○ The notes to the AFS must clearly specify the current and non-current liabilities that are subject to interest. ○ Member / Directors loans must be accompanied by a note specifying the terms of the loan, whether secured or unsecured, terms of repayment and interest rates. <p>Name of Holding company if the company is a subsidiary company.</p> <ul style="list-style-type: none"> ○ Where there is a Holding company the Latest Signed Group Annual Financial Statements of the Holding Company may be requested at a later stage. <p>Information requested from companies via Procurement Office not received within five working days from date of Finance request will result in the financial evaluation being closed. Finance will issue a 1-page report stating that an opinion could not be expressed due to insufficient information.</p> <p>Note:</p> <p>Draft, bi-annual, management accounts and unsigned financial statements will NOT be accepted.</p> <p>Soft copies of the AFS submitted with the tender documents may be requested at a later stage.</p>

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

Clause Number from Standard Conditions of Tender	Tender Data		
	<u>SAFETY REQUIREMENTS</u>		
	<u>Ref</u>	<u>OHS Tender Returnable</u>	<u>Comments</u>
	1	Annexure B Is the acknowledgement of Eskom's OHS legal and other requirements form signed and submitted by the tenderer?	To be signed by CEO and both witnesses.
	2	OHS plan (Must address the project /scope of work OHS risk(s))	<ul style="list-style-type: none"> Incident Management Plan, Emergency Preparedness Plan, SHE Communication, Management of any type of risks etc. (Creosote on the poles) PPE To be signed by the CEO
	3	Baseline OHS Risk Assessment (BRA) Identification, assessment and management of OHS risks related to the scope of work. The methodology used for the risk assessment must be provided together with the BRA.	<ul style="list-style-type: none"> To include risks as per scope of work Next review date to be included. To be signed by the CEO
	4	Valid Letter of Good Standing (COIDA or equivalent)	<ul style="list-style-type: none"> Nature of business to be relevant to the scope of work
	5	OHS policy signed by CEO The submitted policy document must comply to OHS Act Section 7.	<ul style="list-style-type: none"> Signed by the CEO To have the next review date.

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
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Clause Number from Standard Conditions of Tender	Tender Data								
	<u>ENVIRONMENTAL REQUIREMENTS</u>								
	<u>PART A</u>								
	<table><tr><th><u>Ref.</u></th><th><u>KPIs</u></th></tr><tr><td>1</td><td>Pre-requisite Is the acknowledgement of Eskom's SHE rules and requirements form (Annexure B) signed and a copy thereof attached to this tender submissions by the tenderer?</td></tr><tr><td>2</td><td>All: Environmental (or SHE/SHEQ) policy signed by Company Owner/CEO/MD: Commitment to: (1) compliance to environmental compliance obligations; and (2) environmental duty of care.</td></tr><tr><td></td><td>TOTAL</td></tr></table>	<u>Ref.</u>	<u>KPIs</u>	1	Pre-requisite Is the acknowledgement of Eskom's SHE rules and requirements form (Annexure B) signed and a copy thereof attached to this tender submissions by the tenderer?	2	All: Environmental (or SHE/SHEQ) policy signed by Company Owner/CEO/MD: Commitment to: (1) compliance to environmental compliance obligations; and (2) environmental duty of care.		TOTAL
	<u>Ref.</u>	<u>KPIs</u>							
	1	Pre-requisite Is the acknowledgement of Eskom's SHE rules and requirements form (Annexure B) signed and a copy thereof attached to this tender submissions by the tenderer?							
	2	All: Environmental (or SHE/SHEQ) policy signed by Company Owner/CEO/MD: Commitment to: (1) compliance to environmental compliance obligations; and (2) environmental duty of care.							
		TOTAL							
	OR								
	<u>PART B</u>								
	<table><tr><td>1</td><td>Annexure B Is the acknowledgement of Eskom's SHE rules and requirements form (Annexure B) signed and submitted by the tenderer?</td></tr><tr><td>2</td><td>ISO 14001 Environmental Management Standard certificate.</td></tr><tr><td></td><td>TOTAL</td></tr></table>	1	Annexure B Is the acknowledgement of Eskom's SHE rules and requirements form (Annexure B) signed and submitted by the tenderer?	2	ISO 14001 Environmental Management Standard certificate.		TOTAL		
	1	Annexure B Is the acknowledgement of Eskom's SHE rules and requirements form (Annexure B) signed and submitted by the tenderer?							
	2	ISO 14001 Environmental Management Standard certificate.							
		TOTAL							
	<u>Score:</u> 0 = Document not submitted OR submitted but does not satisfy the minimum requirements 1 = Document submitted and the content satisfy the minimum requirements								







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	<div>QUALITY REQUIREMENTS</div> <div><table><tr><td rowspan="4"></td><td rowspan="4">Supplier Quality Management: List of Tender Returnables Documents</td><td>Unique Identifier</td><td>240-12248652</td></tr><tr><td>Revision</td><td>7</td></tr><tr><td>Effective Date</td><td>2022/01/25</td></tr><tr><td>Specification</td><td>240-105658000</td></tr><tr><td colspan="2">Category 1 : Quality Requirements</td><td colspan="2">Deliverables to be evaluated indicator = 1</td></tr><tr><td colspan="4">SECTION A : Quality Management System Requirements ISO 9001 (Option 1) Valid certification of Quality Management System by an ISO accredited body</td></tr><tr><td colspan="2"></td><td colspan="2">Apply =1</td></tr><tr><td colspan="2">A.1 Product / Service Scoping on ISO 9001 certificate is defined and relevant</td><td colspan="2">1</td></tr><tr><td colspan="2">A.2 Certificate by Approved and Authorized certification authority</td><td colspan="2">1</td></tr><tr><td colspan="2">A.3 Certification Authority has Recognized International Accreditation</td><td colspan="2">1</td></tr><tr><td colspan="2">A.4 Validity (expiry date) of certificate</td><td colspan="2">1</td></tr><tr><td colspan="2">Section A Score Option 1</td><td colspan="2">4</td></tr><tr><td colspan="2">Or</td><td colspan="2">Apply =1</td></tr><tr><td colspan="2">A.1 QMS Manual or a document that defines and describes the QMS and its scope</td><td colspan="2">1</td></tr><tr><td colspan="2">A.2 Quality Policy Approved by top management.</td><td colspan="2">1</td></tr><tr><td colspan="2">A.4 Control of documented information (i.e. document and record control)</td><td colspan="2">1</td></tr><tr><td colspan="2">A.6 Documented information for Nonconformity and Corrective action</td><td colspan="2">1</td></tr><tr><td colspan="2">A.7 Documented information for Internal audit</td><td colspan="2">1</td></tr><tr><td colspan="2">Section A Score Option 2</td><td colspan="2">5</td></tr><tr><td colspan="4">SECTION B : Evidence of QMS in operation (Tender Quality Requirements -Ref 240-105658000)</td></tr><tr><td colspan="2"></td><td colspan="2">Apply =1</td></tr><tr><td colspan="2">B.1 Documented information for defined roles, responsibilities and authorities - Organization chart and Responsibility matrix (must include but not limited to quality management function/role) (Clause 5.3 of ISO 9001:2015)</td><td colspan="2">1</td></tr><tr><td colspan="2">B.2 Documented information for Control of Externally Provided Processes, Products and Services - Must include criteria for evaluation, selection, monitoring of performance, and re-evaluation of external providers (Clause 8.4 of ISO 9001:2015)</td><td colspan="2">1</td></tr><tr><td colspan="2">Section B Score</td><td colspan="2">2</td></tr><tr><td colspan="4">SECTION C: Contract Quality Plan Requirements (Ref 240-105658000 and 240-109253698). Draft Contract Quality Plan specific to the scope of work as described in the tender documents (Ref ISO 10005)</td></tr><tr><td colspan="2">NB! Draft Contract/Project Quality Plan has important QA deliverables</td><td colspan="2">Apply (Yes=1)</td></tr><tr><td colspan="2"></td><td colspan="2">1</td></tr><tr><td colspan="2">Section C Score</td><td colspan="2">1</td></tr><tr><td colspan="4">SECTION D: Quality Control Plan Requirements (Ref 240-105658000 or 240-109253302) QCP /Checklist/ ITP (Quality Control Plans) as per Scope of Works (Ref ISO 10005)</td></tr><tr><td colspan="2"></td><td colspan="2">Apply = 1</td></tr><tr><td colspan="2">NB! 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		Effective Date	21 February 2025		
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Clause Number from Standard Conditions of Tender	Tender Data
3.24 Sign form of Agreement/ Contractual Conditions	<p>The conditions of contract will be the NEC3 Supply Contract</p> <p>NEC 3 Supply Contract will be concluded with the successful pre-qualified suppliers, based on Eskom's Generic Terms and Conditions.</p>

Please note:

Tenderers are requested to bear in mind Eskom's standard payment terms as stipulated hereunder when submitting tenders and concluding contracts with Eskom:

For contracts valued below R50 000 000 (Fifty Million Rand) including VAT, Eskom is committed to paying Suppliers within 30 days of receipt of undisputed invoices.

For contracts valued above R50 000 000 (Fifty Million Rand) including VAT, Eskom is committed to paying suppliers within 60 days of receipt of undisputed invoices.

Eskom reserves the right to negotiate with preferred bidders after a competitive bidding process or price quotations should the tendered prices not be market-related.

Main contractors/ suppliers are discouraged from subcontracting with their subsidiary companies as this may be interpreted as subcontracting with themselves and / or using their subsidiaries for fronting. Where a main contractor subcontracts with a subsidiary, this must be declared in its tender documents.

A report containing a list of potential sub-contractors may be drawn by accessing the following link: www.csd.gov.za

“proof of B-BBEE status level of contributor” means-

- (a) the B-BBEE status level certificate issued by an authorised body or person; or
- (b) a sworn affidavit as prescribed by the B-BBEE Codes of Good Practice; or
- (c) any other requirement prescribed in terms of the Broad-Based Black Economic Empowerment Act

TENDER RETURNABLES

The tenderer must submit the returnable set out hereunder as part of its tender at the stipulated deadline.

NOTE THE FOLLOWING: -

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*** Returnables required at Tender closing (disqualifiable): -**

These returnables are required to be fully completed, signed and submitted with the tender at Tender closing date and time. If not fully completed, signed and/or submitted by tender closing, the tenderer will be disqualified.

**** Returnable required at Tender closing (non-disqualifiable): -**

These returnables are required to be fully completed, signed and submitted with Tender at Tender closing date and time; however, if not submitted by Tender closing, or submitted with incomplete information or without a required signature, the Procurement Practitioner will, in writing, request the tenderer to submit the returnable within 5 working days. If the returnable is not fully completed, signed if required and/or received by the Procurement Practitioner within 5 working days of the request, the tenderer will be disqualified.

The 5 working days period does not apply to CIDB proof of grading. Refer to the returnable table the prescribed period for CIDB proof of grading.

Returnables required at Tender Closing date and time for evaluation: -

These returnables are required to be submitted at tender closing date and time. These returnables will not be requested by the Procurement Practitioner. A tenderer that does not submit the required returnable at stipulated deadline or submits an incomplete returnable; will not be disqualified but will score zero.

Reference	Returnable From Suppliers	Returnable required at Tender closing (disqualifiable)*	Returnable required at Tender closing. (Non-disqualifiable) **	Returnable required prior to Contract Award.
Basic Compliance	Electronic copy of the tender in a PDF format. (The limit is 50MB per file and total submission of 900MB per submission)	√		

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Reference	Returnable From Suppliers	Returnable required at Tender closing (disqualifiable) *	Returnable required at Tender closing. (Non-disqualifiable) **	Returnable required prior to Contract Award.
	E-Tenderers' E-Tendering Training Acknowledgement Form to be fully completed and signed in its entirety and submitted at tender closing.			
Annexure A	Authorisation Form		√	
Annexure B	Acknowledgement Form		√	
Annexure C	Tenderers Particulars		√	
Annexure D	Integrity Pact Declaration form		√	
Annexure H (applicable for all suppliers including Foreign suppliers)	SBD 1- to be completed and submitted by all tenderers.		√	
# Annexure I	SBD 6.1- Preference Points Claim Form in terms of PPPFA 2022 regulations		√	
Annexure J	SBD 4 – Bidders Disclosure		√	
E-tendering Help Manual acknowledgement form		√		
Additional Documents required in the event of JV: -	Letter of intent to form a JV/consortium or Valid joint venture agreement confirming the rights and obligations of each of the joint venture partners and their profit-sharing ratios.		√	
	Separate written confirmation that the joint venture will operate as a single business entity (incorporated) for the duration of the contract or this may be included as an obligation within the JV agreement.		√	
	Details and confirmation of a single designated bank account in the name of the JV and independent of the individual JV partners, as set out in the joint venture agreement.			√
# Specific Goals	A tenderer's failure to submit proof that it meets the specific goals will not result in its disqualification.		√	

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

Reference	Returnable From Suppliers	Returnable required at Tender closing (disqualifiable) *	Returnable required at Tender closing. (Non-disqualifiable) **	Returnable required prior to Contract Award.
	The tenderer will, however, be scored zero for Specific Goals for purposes of PPPFA scoring and ranking.			
Tax Clearance Certificates	A certified copy of a tax clearance certificate is required from foreign tenderers (with a footprint in South Africa but that are not registered on CSD and have not provided a SARS pin number) and local tenderers (that have not provided their SARS e-filing PIN number for verification by Eskom and/or their CSD profile / CSD number). Foreign suppliers with no footprint in South Africa must complete the SBD1 document; however, no proof of tax compliance is required.			√
Compliance with Employment Equity Act	To the extent that the tenderer falls within the definition of a “designated Employer” as contemplated in the Employment Equity Act 55 of 1998, the tenderer is required to furnish the Employer with proof of compliance with the Employment Equity Act, including proof of submission of the Employment Equity report to the Department of Labour. (South African tenderers only)			√
NEC or other Contract	NEC 3 Supply Contract		√	
	MANDATORY CONTRACTUAL REQUIREMENTS SUPPORTING EVIDENCE			
Mandatory Contractual Requirement	Proof of valid and current CSD Registration (CSD number/CSD Report)			√
	ADDITIONAL CONTRACTUAL REQUIREMENTS SUPPORTING EVIDENCE			

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

Reference	Returnable From Suppliers	Returnable required at Tender closing (disqualifiable) *	Returnable required at Tender closing. (Non-disqualifiable) **	Returnable required prior to Contract Award.
	<i>NB : The documents required for Safety, Quality, Environmental and Financial are required at Tender Closing for Tender Evaluation Purposes.</i>			
Safety	Documents required as per the Safety Evaluation Criteria			√
Quality	Documents required as per the Quality Evaluation Criteria			√
Environmental	Documents required as per the Environmental Evaluation Criteria			√
Due Diligence/financial analysis	<p>Audited Financial Statements of the tenderer for the previous 18 months, or to the extent that such statements are not available, for the last year.</p> <p>In the case of a joint venture or special purpose vehicle (SPV) specially formed for this tender, audited financial statements for each participant in the JV / SPV must be submitted.</p> <p>Start-up enterprises formed within the last 12 months are not required to submit audited financial statements, but if successful in this Invitation to</p>			√

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

Reference	Returnable From Suppliers	Returnable required at Tender closing (disqualifiable) *	Returnable required at Tender closing. (Non-disqualifiable) **	Returnable required prior to Contract Award.
	Tender ; will be required to furnish statements for the first year once available. NB: For Financial Evaluation – Documents are to be submitted as per the Financial Evaluation Requirements.			
	DOCUMENTS REQUIRED UNDER FUNCTIONALITY/TECHINICAL CRITERIA			
Functionality/Technical	Tender Returnables to be submitted as per the Technical Evaluation Criteria.	√		

ANNEXURE A

AUTHORISATION FORM

Indicate the status of the *tenderer* by ticking the appropriate box below.

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

A COMPANY	B CLOSE CORPORATION	C PARTNERSHIP	D JOINT VENTURE	E SOLE PROPRIETOR	F TRUST

The *tenderer* must complete the appropriate certificate set out below for its category of organisation. If the *tenderer* is a company, close corporation, joint venture, or trust the *tenderer* must attach a certified copy the document that is proof of the contents of the certificate (resolution of the board of directors of a company, members' resolution of a close corporation, power of attorney in the case of a joint venture, or resolution of the board of trustees of a trust).

Note further that, in addition to completing the relevant certificate for category of organisation, the authorised representative of the *tenderer* is also required to complete and sign the table at the end of this Authorisation Form.

A. Certificate for company

I, _____, in my capacity as _____ of the board of directors of _____, hereby confirm that by resolution of the board taken on _____ (date), Mr/Ms _____, acting in his/her capacity of _____, is authorised to submit this tender on behalf of the company, and to sign all documents in connection with this tender and any contract that may result from it on behalf of the company. A certified copy of the resolution of the board is annexed to this Form.

Signed:	Date:
Name:	Position:

B. Certificate for close corporation

I, _____, in my capacity as member of _____, hereby confirm that by majority vote of the members taken on _____ (date), Mr/Ms _____, acting

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

in his/her capacity of _____, is authorised to submit this tender on behalf of the close corporation, and to sign all documents in connection with this tender and any contract that may result from it on behalf of the close corporation. A certified copy of the members' resolution is annexed to this Form.

Signed:	Date:
Name:	Position:

C. Certificate for partnership

We, the undersigned, being the **key partners** in the business trading as _____ hereby authorise Mr/Ms _____, acting in his/her capacity of _____, to submit this tender on behalf of the partnership, and to sign all documents in connection with the tender and any contract that may result from it on behalf of the partnership.

Name	Address	Signature	Date

NOTE: This certificate is required to be completed and signed by the full number of Partners necessary to commit the Partnership. Attach additional pages if more space is required.

D. Certificate for Joint Venture

We, the undersigned, are submitting this tender offer in Joint Venture and hereby authorise Mr/Ms _____, an authorised signatory of _____, being the lead member in the Joint Venture, to sign all documents in connection

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

with the tender and any contract that may result from it on behalf of all the members in the Joint Venture.

This authorisation is evidenced by the attached power of attorney signed by the legally authorised signatories of all the members in the Joint Venture.

We attach to this Form a certified copy of the Joint Venture Agreement which incorporates a statement that all members in the Joint Venture are liable jointly and severally for the execution of the contract, a term that indicates which member will be the lead member, and terms that indicate the ratios according to which work and payment will be divided amongst the members.

Name of JV member	Address	Authorised signature, name and capacity
Lead member		
Member		
Member		
Member		

NOTE: This certificate is required to be completed and signed by all members of the joint venture. Attach additional pages if more space is required.

E. Certificate for sole proprietor

I, _____, hereby confirm that I am the sole proprietor of the business trading as _____

Signed:	Date:
Name:	Position: (Sole Proprietor)

F. Certificate for trust

I, _____, in my capacity as _____ of the board of trustees of _____, hereby confirm

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

that by resolution of the board of trustees taken on _____ (date), Mr/Ms _____, acting in his/her capacity of _____, is authorised to submit this tender on behalf of the trust and to sign all documents in connection with this tender and any contract that may result from it on behalf of the trust. A certified copy of the resolution of the board of trustees is annexed to this Form.

Signed:	Date:
Name:	Position:

NOTE: The table below must also be fully completed by all *tenderers* in addition to the certificate that was selected and completed above.

Name of tenderer:	
Full names of authorised signatory:	
Designation and capacity:	
Signature of authorised signatory	
Date of signature:	

ANNEXURE B

ACKNOWLEDGEMENT FORM

We are in receipt of the Invitation to Tender/Proposal from Eskom Holdings SOC Ltd and the following addenda issued by Eskom:

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

--	--

We confirm that the documentation received by us is: **(Indicate by ticking the box)**

Correct as stated in the Invitation to Tender / RFP Content List, and that each document is complete. ☐

Or: Incorrect or incomplete for the following reasons: ☐

Cataloguing Acknowledgement:

Please select the relevant statement by ticking the appropriate box below:

1. We agree to provide the cataloguing information as described in the Invitation to Tender ☐
2. We have already supplied Eskom with the cataloguing information pertaining to this Invitation to Tender in a previous contract/order [**insert previous contract/order number**] ☐ _____
3. We do not intend to provide the required cataloguing information for the reasons stated hereunder: ☐

4. We are a Distributor/Importer/Agent and our Principal, being the Original Equipment Manufacturer (OEM), is or is not [**delete whichever is not applicable**] in the position to supply cataloguing information for items. We attach the letter from the OEM confirming its position. ☐

Invitation to Tender/Request for Proposal No: _____

Name of Tenderer: _____

Country of registration: _____

Full names of contact person: _____


Contact details:

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

Tel (landline):
Cell phone:
e-mail address:

Name of tenderer:	
Full names of authorised signatory:	
Signature:	
Designation and capacity:	
Date:	

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

ANNEXURE C

TENDERER'S PARTICULARS

The tenderer must furnish the following particulars where applicable:

Indicate the type of tendering structure by marking with an 'X' (where applicable provide registration number):	
Individual tenderer	
Unincorporated Joint venture (registration number for each member of the JV)	
Incorporated JV	
Other	

Please complete the following:

Name of lead partner/member in case of JV	
CIPC Registration Number or CIPC disclosure certificate (for individual companies and each JV member) or trust number.	
VAT registration number (for individual companies and each JV member)	
CIDB registration number (for individual companies and each JV member), contractor grading designation (for individual companies and each JV member) and combined cidb contractor grading designation (for JVs)	
Contact person	
Telephone number	
E-mail address	
Postal address (also of each member in the case of a JV)	
Physical address (also of each member in the case of a JV)	

If subcontractors are to be used, indicate the following for the main sub-contractor(s). Add to the list of applicable.

Name of contractor	
CIPC Registration number or CIPC disclosure certificate	
VAT registration number	
CIDB Registration number (if applicable) and CIDB grade specified for the sub-contractor as may be stipulated in the Tender Data	

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

Proposed Scope of work to be done by sub-contractor	
Contact person	
Telephone number	
Fax number	
E-mail address	
Postal address	
Physical address	

1. If you are currently registered as a vendor with Eskom, please provide your Vendor registration number with Eskom._____
2. If you are currently registered as a vendor on the National Treasury's Central Supplier Database (CSD), please provide your supplier registration number with Treasury_____
3. Please note that it is not mandatory for you to be registered on National Treasury's CSD at the time of responding to this tender. It is, however, a mandatory requirement that you be registered on CSD prior to award.
4. You may register online at National Treasury website on www.treasury.gov.za
5. If you are registered on SARS E-filing system, please provide your PIN number in order to verify your tax compliance status _____
6. If you are required to be tax compliant as per SBD 1 but are not registered on CSD (foreign suppliers) or have not provided your SARS E-filing PIN, please confirm that you have attached or will furnish a copy of a current valid tax compliance certificate as a tender returnable by contract award stage.

YES		NO	

7. **If sub-contracting is prescribed in the Invitation to Tender , tenderers must complete 7.1 to 7.9.**

7.1 Confirm if you intend sub-contracting

YES		NO	
-----	--	----	--

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

7.2 What percentage will you be sub-contracting? _____%

7.3 To whom do you intend sub-contracting? _____

7.4 Is the said sub-contractor registered on CSD?

YES		NO	
-----	--	----	--

7.5 If yes to 8.4, please provide CSD number. _____

7.6 Please confirm B-BBEE level of said sub-contractor _____

7.7 Which designated group does the sub-contractor belong to: -

- a) An EME or QSE;
- b) An EME or QSE which is at least 51% owned by black people;
- c) An EME or QSE which is at least 51% owned by black people who are youth;
- d) An EME or QSE which is at least 51% owned by black people who are women;
- e) An EME or QSE which is at least 51% owned by black people with disabilities;
- f) An EME or QSE which is 51% owned by black people living in rural or underdeveloped areas or townships;
- g) A cooperative which is at least 51% owned by black people;
- h) An EME or QSE which is at least 51% owned by black people who are military veterans; or
- i) More than one of the categories referred to in paragraphs (a) to (h).

7.8 Please confirm that you have attached your signed intention to sub-contract document.

YES		NO	
-----	--	----	--

7.9 Have you attached proof of sub-contractor's belonging to designated group?

YES		NO	
-----	--	----	--

Name of tenderer:	
Full names of authorised signatory:	
Signature:	
Designation and capacity:	
Date:	

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

ANNEXURE D

INTEGRITY DECLARATION FORM

Note: This returnable is required to be fully completed, signed and submitted by tenderers at the stipulated deadlines.

1 DECLARATION OF INTEREST

I/We understand that an employee of the State as defined in the Public Service Act of 1994 is prohibited from conducting business with any organ of state and from being a director of a public or private company that conducts business with an organ of state.

I/We understand that any natural/legal person, including any natural legal person related to an Eskom employee/director as per the definition of "related" set out hereunder, may submit a tender to Eskom. However, in order to establish whether a conflict of interest exists tenderers are required to declare such interest/relationships where: -

1. the *tenderer/s* employees/directors are also employees/contractors/consultants/ directors of Eskom.
2. the *tenderer/s* employees/directors are also employees/contractors/consultants or directors in another entity together with Eskom employees/consultants/contractors/ directors.
3. the *legal entity including its employees/contractors/ directors / shareholders /members /partners / owners* on whose behalf the tender documents are signed, is/are in some other way related to an Eskom employee/contractor/consultant/director involved in the tender specification/ tender evaluation/tender adjudication/negotiation.
4. the tenderer/s and one or more other tenderers in this tendering/RFP process have a controlling partner in common, or have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence over the tender/proposal of another tenderer, or influence over the decisions of Eskom regarding the bidding process;

Related:

(1) When used in respect of two persons, means persons who are connected to one another in any manner contemplated below:

- (a) an individual is related to another individual if they-
 - (i) are married, or live together in a relationship similar to a marriage; or
 - (ii) are separated by no more than two degrees of natural or adopted consanguinity or affinity;

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

- (b) an individual is related to a juristic person if the individual directly or indirectly controls the juristic person, as determined in accordance with the definition of control as set out in subsection (2) below; and
- (c) a juristic person is related to another juristic person if-
 - (i) either of them directly or indirectly controls the other, or the business of the other, as determined in accordance with subsection (2) below;
 - (ii) either is a subsidiary of the other; or
 - (iii) a person directly or indirectly controls each of them, or the business of each of them, as determined in accordance with subsection (2) below.

“related person”, when used in reference to a directors/shareholders/members/partners/owners, has the meaning set out in 3.3.16, but also includes a second company of which the directors/shareholders/members/partners/owners or a related person is also a director directors/shareholders/members/partners/owners, or a close corporation of which the director or a related person is a member.

Control:

- (2) For the purpose of subsection (1) above, a person controls a juristic person, or its business, if-
 - (a) in the case of a juristic person that is a company-
 - (i) that juristic person is a subsidiary of that first person, as determined in accordance with the Companies Act¹; or
 - (ii) that first person together with any related or inter-related person, is-
 - (aa) directly or indirectly able to exercise or control the exercise of a majority of the voting rights associated with securities of that company, whether pursuant to a shareholder agreement or otherwise; or
 - (bb) has the right to appoint or elect, or control the appointment or election of, directors of that company who control a majority of the votes at a meeting of the board;
 - (b) in the case of a juristic person that is a close corporation, that first person owns the majority of the members’ interest, or controls directly, or has the right to control, the majority of members’ votes in the close corporation;

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

- (c) in the case of a juristic person that is a trust, that first person has the ability to control the majority of the votes of the trustees or to appoint the majority of the trustees, or to appoint or change the majority of the beneficiaries of the trust; or
- (d) that first person has the ability to materially influence the policy of the juristic person in a manner comparable to a person who, in ordinary commercial practice, would be able to exercise an element of control referred to in paragraph (a), (b) or (c) of subsection (2).

"To give effect to the provisions above, please complete the table hereunder with all required information.

Full Name & Capacity/ Position within tenderer (e.g. employee/Director/member/ owner/shareholder)	Identity Number	Confirm and provide details (including employee number) if you are an employee/consultant/ contractor and/or director of a State/State owned entity.	Full Names & Capacity/Position of Eskom employee/ consultant/contractor and/or director details of the relationship or interest (marital/ familial/personal/ financial etc.)	To your knowledge is this person involved in the specification/ evaluation/ adjudication/ negotiation of tenders?

If any employee/director/member/shareholder/owner of the tenderer/s is also currently employed by Eskom, state whether this has been declared and whether there is authorisation to undertake remunerative work outside public sector employment and attach proof to this declaration. _____
[Yes/No]

Do the tenderer/s and any other tenderer/s in this tendering/RFP process share a controlling partner or have any relationship with each other, directly or through common third parties? _____(
[Yes/No]

If Yes, attach proof. to this declaration

2 DECLARATION OF FAIR TENDERING PRACTICES

The tenderer declares that it has taken all reasonable steps to address and prevent the exploitation of the procurement process and the use of any unfair tendering practices.

A [tender/proposal] will be disqualified if the tenderer/s, or any of its directors have:

1. abused Eskom's procurement process (e.g. bid rigging/collusion); or

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

2. committed fraud or any other improper conduct in relation to such procurement process.

Please complete the declaration with an 'X' under YES or NO

Item	Question	Yes	No
1.1	Is the tenderer/s or any of its shareholders/directors/members/partners/owners/trustees/beneficiaries listed on National Treasury's Database of Restricted Suppliers as companies/persons prohibited from doing business with the public sector. The Database of Restricted Suppliers can be accessed on the National Treasury's website (www.treasury.gov.za).		
1.2	Is the tenderer/s or any of its shareholders/directors/members/partners/owners/trustees/beneficiaries listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combatting of Corrupt Activities Act (No 12 of 2004) The Register for Tender Defaulters can be accessed on the National Treasury's website (www.treasury.gov.za).		
1.3	Was the tenderer/s or any of its shareholders/directors/members/partners/owners/trustees/beneficiaries convicted by a court of law (including a court outside South Africa) of fraud and/or corruption in respect of any procurement/tendering processes/procedures during the past five years?		
1.3.1	If "Yes", provide details including a case number and a copy of the judgement.		
1.4	Was the tenderer/s or any of its shareholders/directors/members/partners/owners/trustees/beneficiaries prohibited from doing business with any International Financial/Lending Institution or Development/Funding Agency?		
1.5	Is there any history/record of the tenderer/s or any of its shareholders/directors/members/partners/owners/trustees/beneficiaries failing to meet their contractual obligation with the State or any State Owned Entity(SOC)?		
1.5.1	If "Yes", provide details		


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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

3. DECLARATION OF SHAREHOLDING / BENEFICIARY INFORMATION

I, the undersigned _____ [Full names and Position] _____
hereby declare that I am the duly authorised representative of _____ [Name of Tenderer].

I further declare that the following individuals and/or entities listed hereunder are Shareholders / Beneficiaries
in _____ [Name of Tenderer]:

Note that the information in the tables hereunder must be completed in full for each tenderer (including incorporated JVs). If the tenderer is an unincorporated JV, the tables must be completed for each JV member. Please add additional rows if required.

Individuals:

Full Name	Identity Number	Shareholding Percentage / Beneficiary Share

Other Entities*:

Full Legal / Trading Name	Entity Registration Number/Trust Number	Shareholding Percentage / Beneficiary Share	Full name and surname of the /shareholders/ directors/ trustees/ beneficiaries of the shareholding entity	Identification Numbers of the shareholders/directors/ trustees/beneficiaries of the shareholding entity

tp

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

I declare that I have read and understood the provisions of the Supplier Integrity Pact, that all information furnished herein is true and correct, that it is understood that the tenderer's tender/proposal may be rejected, and that Eskom will act against the tenderer should any aspect of this declaration prove to be false, and

I give my consent for this information to be used for the purpose as described in this Integrity Declaration Form and/or in relation to the Supplier Integrity Pact, and

I further consent that information provided in terms of this Integrity Declaration Form may be processed for verification of conflicts of interest and other ancillary purposes by Eskom. Such processing may include the sharing of the information with third parties.

Name of Tenderer:	
Full names of authorised signatory:	
Signature:	
Designation and capacity:	
Date:	

Joint Ventures

I declare that I have read and understood the provisions of the Supplier Integrity Pact, that all information furnished herein is true and correct that it is understood that the JV's tender/proposal may be rejected, and that Eskom will act against the JV should any aspect of this declaration prove to be false; and

I give my consent for this information to be used for the purposes described in this Integrity Declaration Form and/or in relation to the Supplier Integrity Pact, and

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

I further consent that information provided in terms of this Integrity Declaration Form may be processed for verification of conflicts of interest and other ancillary purposes by Eskom. Such processing may include the sharing of the information with third parties.

Name of Tenderer:	
Full names of authorised signatory:	
Signature:	
Designation and capacity:	
Date:	

ANNEXURE H

SBD 1

PART A INVITATION TO BID

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE (NAME OF DEPARTMENT/ PUBLIC ENTITY)			
BID NUMBER:		CLOSING DATE:	
DESCRIPTION			
BID RESPONSE DOCUMENTS MAY BE DEPOSITED IN THE BID BOX SITUATED AT (STREET ADDRESS)			

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

BIDDING PROCEDURE ENQUIRIES MAY BE DIRECTED TO			TECHNICAL ENQUIRIES MAY BE DIRECTED TO:		
CONTACT PERSON			CONTACT PERSON		
TELEPHONE NUMBER			TELEPHONE NUMBER		
FACSIMILE NUMBER			FACSIMILE NUMBER		
E-MAIL ADDRESS			E-MAIL ADDRESS		
SUPPLIER INFORMATION					
NAME OF BIDDER					
POSTAL ADDRESS					
STREET ADDRESS					
TELEPHONE NUMBER	CODE		NUMBER		
CELLPHONE NUMBER					
FACSIMILE NUMBER	CODE		NUMBER		
E-MAIL ADDRESS					
VAT REGISTRATION NUMBER					
SUPPLIER COMPLIANCE STATUS	TAX COMPLIANCE SYSTEM PIN:		OR	CENTRAL SUPPLIER DATABASE No:	MAAA
ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES OFFERED?	<input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES ENCLOSE PROOF]		ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES OFFERED?		<input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES, ANSWER THE QUESTIONNAIRE BELOW]
QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS					
IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)? <input type="checkbox"/> YES <input type="checkbox"/> NO					
DOES THE ENTITY HAVE A BRANCH IN THE RSA? <input type="checkbox"/> YES <input type="checkbox"/> NO					
DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA? <input type="checkbox"/> YES <input type="checkbox"/> NO					
DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA? <input type="checkbox"/> YES <input type="checkbox"/> NO					
IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION? <input type="checkbox"/> YES <input type="checkbox"/> NO					
IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 BELOW.					

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

PART B TERMS AND CONDITIONS FOR BIDDING

1. BID SUBMISSION:
1.1. BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
1.2. ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED (NOT TO BE RE-TYPED) OR IN THE MANNER PRESCRIBED IN THE BID DOCUMENT.
1.3. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.
1.4. THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD7).
2. TAX COMPLIANCE REQUIREMENTS
2.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
2.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.
2.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA .
2.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
2.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED; EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
2.6 WHERE NO TCS PIN IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.
2.7 NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE."

NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

SIGNATURE OF BIDDER:

CAPACITY UNDER WHICH THIS BID IS SIGNED:
(Proof of authority must be submitted e.g. company resolution)

DATE:

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

ANNEXURE I

SBD 6.1

PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

1. GENERAL CONDITIONS

1.1 The following preference point systems are applicable to invitations to tender:

- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2 To be completed by the organ of state

(delete whichever is not applicable for this tender).

- a) The applicable preference point system for this tender is the **90/10** preference point system.
- b) The applicable preference point system for this tender is the **80/20** preference point system.
- c) Either the **90/10 or 80/20 preference point system** will be applicable in this tender. The lowest/ highest acceptable tender will be used to determine the accurate system once tenders are received.

1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:

- (a) Price; and
- (b) Specific Goals.

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

1.4 To be completed by the organ of state:

The maximum points for this tender are allocated as follows:

	POINTS
PRICE	
SPECIFIC GOALS	
Total points for Price and SPECIFIC GOALS	100

- 1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.
- 1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

2. DEFINITIONS

- (a) **“tender”** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) **“price”** means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) **“rand value”** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) **“tender for income-generating contracts”** means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) **“the Act”** means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1. POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

$$\begin{array}{ccc}
 \mathbf{80/20} & \mathbf{or} & \mathbf{90/10} \\
 \\
 \mathbf{Ps} = \mathbf{80} \left(\mathbf{1} - \frac{\mathbf{Pt} - \mathbf{Pmin}}{\mathbf{Pmin}} \right) & \mathbf{or} & \mathbf{Ps} = \mathbf{90} \left(\mathbf{1} - \frac{\mathbf{Pt} - \mathbf{Pmin}}{\mathbf{Pmin}} \right)
 \end{array}$$

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmin = Price of lowest acceptable tender

3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

3.2.1. POINTS AWARDED FOR PRICE

A maximum of 80 or 90 points is allocated for price on the following basis:

$$\begin{array}{ccc}
 \mathbf{80/20} & \mathbf{or} & \mathbf{90/10} \\
 \\
 \mathbf{Ps} = \mathbf{80} \left(\mathbf{1} + \frac{\mathbf{Pt} - \mathbf{Pmax}}{\mathbf{Pmax}} \right) & \mathbf{or} & \mathbf{Ps} = \mathbf{90} \left(\mathbf{1} + \frac{\mathbf{Pt} - \mathbf{Pmax}}{\mathbf{Pmax}} \right)
 \end{array}$$

Where

Ps = Points scored for price of tender under consideration

Pt = Price of tender under consideration

Pmax = Price of highest acceptable tender

4. POINTS AWARDED FOR SPECIFIC GOALS

4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:

4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—

- (a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or
 - (b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,
- then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

The specific goals allocated points in terms of this tender	Number of points allocated (90/10 system) (To be completed by the organ of state)	Number of points allocated (80/20 system) (To be completed by the organ of state)	Number of points claimed (90/10 system) (To be completed by the tenderer)	Number of points claimed (80/20 system) (To be completed by the tenderer)
1	10	20		
2	9	18		
3	6	14		
4	5	12		
5	4	8		
6	3	6		
7	2	4		
8	1	2		
Non-compliant contributor	0	0		

DECLARATION WITH REGARD TO COMPANY/FIRM

4.3. Name of company/firm.....

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

4.4. Company registration number:

4.5. TYPE OF COMPANY/ FIRM

- ☐ Partnership/Joint Venture / Consortium
- ☐ One-person business/sole proprietor
- ☐ Close corporation
- ☐ Public Company
- ☐ Personal Liability Company
- ☐ (Pty) Limited
- ☐ Trust
- ☐ Non-Profit Company
- ☐ State Owned Company

[TICK APPLICABLE BOX]

4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

- i) The information furnished is true and correct;
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
- iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –
 - (a) disqualify the person from the tendering process;
 - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
 - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
 - (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
 - (e) forward the matter for criminal prosecution, if deemed necessary.

.....
SIGNATURE(S) OF TENDERER(S)

SURNAME AND NAME:

DATE:

ADDRESS:

When c

No pa

ponsibility rests with

h consent of Eskom

	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

ANNEXURE J

SBD 4

TENDERER'S DISCLOSURE

1. PURPOSE OF THE FORM

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

Any person (natural or juristic) may make an offer or offers in terms of this invitation to tender / request for proposal. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, Eskom requires the tenderer to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the tender process.

2. TENDERER'S DECLARATION

2.1 Is the tenderer or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise, employed by the state?

[YES/NO]

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in the table below.

Full Name	Identity Number	Name of State Institution

2.2 Do you, or any person connected with the tenderer, have a relationship with any person who is employed by the procuring institution?

[YES/NO]

If so, furnish particulars:

.....

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

-
- 2.3 Does the tenderer or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract?

[YES/NO]

If so, furnish particulars:

.....

.....

3. DECLARATION

I, the undersigned, (name)..... in submitting the accompanying tender, do hereby make the following statements that I certify to be true and complete in every respect: -

- 3.1 I have read and I understand the contents of this disclosure;
- 3.2 I understand that the accompanying tender will be disqualified if this disclosure is found not to be true and complete in every respect;
- 3.3 The tenderer has arrived at the accompanying tender independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium will not be construed as collusive bidding.
- 3.4 There have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the tender, tendering with the intention not to win the tender and conditions or delivery particulars of the products or services to which this tender invitation relates.
- 3.5 The terms of the accompanying tender have not been, and will not be, disclosed by the tenderer, directly or indirectly, to any competitor, prior to the date and time of the official tender opening or of the awarding of the contract.
- 3.6 There have been no consultations, communications, agreements or arrangements made by the tenderer with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the tender submitted

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

where so required by the institution, and the tenderer was not involved in the drafting of the specifications or terms of reference for this tender.

- 3.7 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, tenders that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and/or the tenderer maybe restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE TENDER OR ACT AGAINST THE TENDERER IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....
Signature	Date
.....
Position	Name of bidder

ANNEXURE I

SCOPE OF WORK

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

SUPPLEMENTATION PROCESS for A Prequalification Enquiry for The Treatment, Testing and supply of Wood Poles and Cross Arms for Distribution Division on an “as and when” required basis from award to 31 March 2030, with the option to augment the contract with additional suppliers after three (3) years from inception of the contract. Eskom Rotran will provide transportation for delivery of the wood poles and cross arms

Suppliers will be required to supply the following wood poles and cross arms to Eskom Distribution.

No.	Current SAP Numbers	Description
1	0164523	POLE,WOOD 10.0X200-219 TOP DIA
2	0164524	POLE,WOOD 15.0X200-219 TOP DIA
3	0164527	POLE,WOOD 7.0X120-139 TOP DIA
4	0164528	POLE,WOOD 7.0X100-120 TOP DIA
5	0164531	POLE,WOOD 5.0X 80-100 TOP DIA
6	0164545	XARM,WOOD 2.5X120-139 TOP DIA
7	0164546	XARM,WOOD 2.5X140-159 TOP DIA
8	0164547	XARM,WOOD 2.5X160-179 TOP DIA
9	0164551	XARM,WOOD 3.5X140-159 TOP DIA
10	0164556	XARM,WOOD 4.5X160-179 TOP DIA
11	0164559	XARM,WOOD 8.0X160-179 TOP DIA
12	0164560	POLE,WOOD 9m x 140-159 TOP DIA
13	0164561	POLE,WOOD 9m x 160-179 TOP DIA
14	0164562	POLE,WOOD 10.0X160-179 TOP DIA
15	0164563	POLE,WOOD 10.0X180-199 TOP DIA
16	0164566	POLE,WOOD 11m x 160-179 TOP DIA
17	0164567	POLE,WOOD 11m x 180-199 TOP DIA
18	0164568	POLE,WOOD 11m x 200-219 TOP DIA
19	0164570	POLE,WOOD 12.0X160-179 TOP DIA
20	0164572	POLE,WOOD 12.0X180-199 TOP DIA
21	0164573	POLE,WOOD 12.0X200-219 TOP DIA
22	0164575	POLE,WOOD 13.0X160-179 TOP DIA
23	0164577	POLE,WOOD 13.0X180-199 TOP DIA
24	0164578	POLE,WOOD 14.0X160-179 TOP DIA

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

No.	Current SAP Numbers	Description
25	0164579	POLE,WOOD 14.0X180-199 TOP DIA
26	0164580	POLE,WOOD 14.0X200-219 TOP DIA
27	0164582	POLE,WOOD 16.0X180-199 TOP DIA
28	0164583	POLE,WOOD 16.0X200-219 TOP DIA
29	0164584	POLE,WOOD 18.0X180-199 TOP DIA
30	0164585	POLE,WOOD 18.0X200-219 TOP DIA
31	0164589	POLE,WOOD 9m x 180-199 TOP DIA
32	0183978	XARM,WOOD 6.0X160-179 TOP DIA
33	0194043	POLE,WOOD 13.0X200-219 TOP DIA
34	0571208	X/ARM,POLE:120-139 22mm Holes;LG 2.5M
35	0571209	X/ARM,POLE:140-159 22mm Holes;LG 2.5M
36	0571210	X/ARM,POLE:160-179 22mm Holes;LG 2.5M
37	0164552	X/ARM,POLE:160-179 MM;LG 3.5 M;WOOD

The SABS specifications for creosote treated wood pole, cross arms and spacers blocks is the South African National Standard, SANS754-2019 Edition 6 (Eucalyptus Species). Tenderers are requested to read and understand the requirements of the SANS754-2019 Edition 6 document uploaded on the Eskom Tender Bulletin and National Treasury E Tender Portal.

Functionality Evaluation

Companies will be requested to refer to the attached Annexure A for the Technical Evaluation Criteria.


Functionality will be evaluated on a total weight of 100%, with a minimum threshold of 80%.

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

The assessment shall follow the documented tenderer capability and capacity assessment criteria as shown in annex B. These criteria are intended to assess the technical capabilities of the tenderer and the products offered, to ensure that they meet the tender requirements. During the assessment the following areas are evaluated in detail:

- Manufacturing methods
- Workshop practices
- Testing facility and practices
- Raw material processing, storage and sub-contractor practices
- Site and other services
- Factory performance

The factory shall be scored according to the criteria outlined in the table below. The total score is out of 120. The qualifying score will be 80% of the total score. However, the tenderer that scores 80% or above shall be given a formal notice and thereafter a period of thirty days to correct all shortcomings that are required to get them to 100%. If the shortcomings are not corrected within the given time period, then the tenderer will be disqualified.

The prequalified suppliers will be included in Technically Evaluated and Accepted Products (TEAP) database. The TEAP database will contain information that describes the accepted products. To provide a complete description of the product, the OEM's names will also be included. Eskom will not be obligated to purchase from the OEM. The relevant Eskom procurement process will be used to procure products – thus the details of the listed products cannot form part of the enquiry documents that go to the market.

The functional scoring threshold will be used as an entry requirement to the database. The entry of a product to the database is determined by compliance with Eskom's technical requirements. This compliance is determined by a technical evaluation that gets conducted during the tender process.

A further breakdown of the Functionality criteria is listed hereunder:

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

Technical criteria for desktop evaluation (Mandatory and Scoring/rating)

Specifications Referred to	SANS 754:2019
Voltage Class Referred to	All Networks

1. Mandatory (Compulsory) technical criteria needing 100% pass mark		
Criteria and returnable	Compliance Required	Qualification Criteria
<p>1.1 Criterion: Are you in possession of a product certification mark as issued by SANAS accredited certification body for SANS 754:2019 (Or have you applied for the certificate)?</p> <p>Returnable: Tenderer to submit a valid certified copy of the above certificate at tender submission stage.</p> <ul style="list-style-type: none"> Copy of certificate must be certified by a commissioner of oaths; the commissioning must be clearly legible, and the commissioning date must not be older than three months prior to the tender closing date. Certificate that has expired prior to tender closing date will not be accepted as valid. <p>If no certificate is available, but, the tenderer has successfully applied for certification, then supply a LETTER (at tender submission stage) from a SANAS-accredited certification body indicating when it will be available. However, certificate must be submitted before contract award stage.</p> <p>PLEASE NOTE THAT SUBMITTING NO CERTIFICATE OR NO LETTER AT TENDER SUBMISSION STAGE WILL LEAD TO IMMEDIATE DISQUALIFICATION.</p>	Yes	Mandatory
<p>1.2 Criterion: Is technical Schedule B 100% filled out and submitted?</p> <p>Returnable: Tenderer to submit a fully (100%) completed Technical Schedule and, there must be no blank spaces in any field of Schedule B</p> <ul style="list-style-type: none"> Technical Schedule A and B are in Annex C of this Document <p>PLEASE NOTE THAT SUBMITTING NO 100% COMPLETED TECHNICAL SCHEDULE AT TENDER SUBMISSION STAGE WILL LEAD TO IMMEDIATE DISQUALIFICATION.</p>	Yes	Mandatory
<p>1.3 Criterion: Steam generator and pressure vessels are required by law, the Pressure Equipment Regulations (PER) to be subjected to a witnessed internal and external inspection of a hydraulic pressure test by an Approved Inspection Authority (AIA) after they are installed or re-installed and before they are commissioned. Furthermore, steam generators and pressure vessels are to be subjected to internal and external inspection and a hydraulic test, at intervals not exceeding 36 months by an AIA.</p> <p>Are all steam generator/s and pressure vessel/s timeously inspected by an Approved Inspection Authority as per PER and, are the inspection reports submitted?</p> <p>Returnable: Tenderer to submit a valid copy of the latest (no older than 36 months) steam generator/s and pressure vessel/s inspection report/s per steam generator and pressure vessel at tender submission stage.</p> <p>PLEASE NOTE THAT SUBMITTING NO REPORT/S AT TENDER SUBMISSION STAGE WILL LEAD TO IMMEDIATE DISQUALIFICATION.</p>	Yes	Mandatory

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

<p>1.4 Criterion: Are your steam generator/s and pressure vessel/s excluded from Inspection and testing by PER?</p> <p>Returnable: If your steam generator/s and pressure vessel/s are excluded from the regulations (if your answer is yes in the schedule B, item 21.2), tenderer to submit a letter/s that confirms the exclusion from an AIA (or equivalent) at tender submission stage. The letter must be accompanied by a <i>Certificate of Manufacture</i> and/or <i>Certificate of Conformity</i>. OR Submit a letter from your company stating that you confirm your steam generator/s and pressure vessel/s does not need an AIA inspection and testing report as per the PER. The letter must be accompanied by a CERTIFICATE OF MANUFACTURE and/or CERTIFICATE OF CONFORMITY.</p> <p>PLEASE NOTE THAT SUBMITTING NO LETTER OF EXCLUSION AND CERTIFICATE OF MANUFACTURE and/or CERTIFICATE OF CONFORMITY OR A LETTER FROM YOUR COMPANY AT TENDER SUBMISSION STAGE WILL LEAD TO IMMEDIATE DISQUALIFICATION.</p>	Yes/No	Mandatory
<p>1.5 Criterion: No user may use a steam generator unless such user is in possession of a valid certificate of registration issued in terms of PER.</p> <p>Are all steam generators registered with the Department of Labour as per the relevant clause in Pressure Equipment Regulations and, is a copy of registration certificate submitted OR a Letter if the certificate is not available?</p> <p>Returnable: Tenderer to submit a certified copy of the above certificate/s per steam generator at tender submission stage.</p> <ul style="list-style-type: none"> Copy of certificate must be certified by a commissioner of oaths; the commissioning must be clearly legible, and the commissioning date must not be older than three months prior to the tender closing date. <p>If no certificate/s is available, but, the tenderer has successfully applied for registration of their steam generator with the Department of Labour, then submit a LETTER (at tender submission stage) from Department of Labour indicating WHEN IT WILL BE AVAILABLE. However, certificate/s must be submitted before contract award stage.</p> <p>PLEASE NOTE THAT SUPPLYING NO CERTIFICATE OR NO LETTER AT TENDER SUBMISSION STAGE WILL LEAD TO IMMEDIATE DISQUALIFICATION.</p>	Yes	Mandatory
<p>1.6 Criterion: Is your steam generator/s excluded from registration with the Department of Labour by PER?</p> <p>Returnable: If your steam generator is excluded from the regulations (if your answer is yes in the schedule B, item 21.4), please supply a confirmation of exclusion in writing from the Department of Labour at tender submission stage. The written confirmation must be accompanied by a <i>Certificate of Manufacture</i> and/or <i>Certificate of Conformity</i>. OR If you cannot get confirmation of exclusion from the dol, then submit a letter from your company confirming that your steam generator design pressure is less than 50kpa and that you are in alignment with per.</p> <p>PLEASE NOTE THAT SUPPLYING NO WRITTEN CONFIRMATION OF EXCLUSION AND CERTIFICATE OF MANUFACTURE and/or CERTIFICATE OF CONFORMITY OR A LETTER FROM YOUR COMPANY AT TENDER SUBMISSION STAGE WILL LEAD TO IMMEDIATE DISQUALIFICATION.</p>	Yes/No	Mandatory

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		


Note that: In the PER, Autoclaves are classified as steam generators, however; they do not need to be registered with DoL. Therefore, you only need to submit inspection and test report/s for them.		
1.7 For Eucalyptus poles and cross-arms, is the strength of all poles and cross-arms supplied 63 MPa (mean fibre stress in bending)?	Yes	Mandatory
1.8 Is the average moisture content of poles and cross-arms not exceeding 25% and the moisture content of individual poles and cross-arms not exceeding 28% at the time of treatment?	Yes	Mandatory
1.9 Are all poles and cross-arms supplied treated to hazard class H4 and H3 respectively as a minimum?	Yes	Mandatory
1.10 Criterion: Is the treatment plant equipped with an electronic data recording unit that registers time, pressure, temperature and vacuum during each cycle of treatment (or do you plan to purchase one)? If no electronic data recording unit is available then supply a LETTER indicating when it will be available. However, the tenderer must have an electronic data recording unit before contract award stage. PLEASE NOTE THAT HAVING NO ELECTRONIC DATA RECORDING UNIT OR SUBMITTING NO LETTER WILL LEAD TO IMMEDIATE DISQUALIFICATION.	Yes	Mandatory
1.11 Criterion: Does the treatment plant have calibrated cantilever and mid-point test facilities on site (or do you plan to have them)? Returnable: Tenderer to submit valid copies of the calibration certificates for the cantilever and mid-point test facilities from a SANAS accredited conformity assessment body at tender submission stage. If no calibrated cantilever and mid-point test facilities are available on site then, submit a LETTER indicating when they will be available. However, the tenderer must have calibrated cantilever and mid-point test facilities on-site before contract award stage. PLEASE NOTE THAT SUPPLYING NO CERTIFICATE OR NO LETTER AT TENDER SUBMISSION STAGE WILL LEAD TO IMMEDIATE DISQUALIFICATION.	Yes	Mandatory
2. Scoring/Rating (only submission that passes Mandatory gatekeepers)		
Criteria (Requirements)	Weight	Score
2.1 Pole Seasoning– weight 10 points		
2.1.1 All poles 7m and shorter kiln dried, air seasoned or both	10	0- No Answer/incorrect answer 10- Correct Answer
2.1.2 All poles longer than 7 m kiln dried		
2.1.3 All cross arms kiln dried		
2.2. Wood pole preservatives – weight 10 points		
2.2.1 Type of creosote used as per SANS 616:2012 (type 2 , 3 and 4)	10	0- No Answer/incorrect answer 10- Correct Answer
2.3. Pole treatment method – weight 40 points		
2.3.1 Is it acceptable for Eskom to conduct inspections of moisture content tests prior to treatment of poles and cross-arms at the factory?	10	0- No Answer/incorrect answer
2.3.2. Does your treatment plant have a pressure vessel only on the premises? (No dip tanks allowed)	10	

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	Invitation to Tender E1153DXKZN	Document Identifier	240-114238630	Rev	24
		Effective Date	21 February 2025		
		Review Date	February 2030		

2.3.3 Is it acceptable for Eskom to verify retention levels in poles and cross-arms at the factory?	10	10- Correct Answer
2.3.4 Is it acceptable for Eskom to conduct inspections of penetration tests of poles and cross-arms at the factory?	10	
2.4 Pre-drilled cross-arms – weight 10 points		
2.4.1 Can the following pre-drilled cross-arm sizes be supplied:		0- No Answer/incorrect answer
<ul style="list-style-type: none"> 2.5 m x 120-139 mm 	3	
<ul style="list-style-type: none"> 2.5 m x 140-159 mm 	4	3 - Correct Answer (4 for 140-159 mm size)
<ul style="list-style-type: none"> 2.5 m x 160-179 mm 	3	
2.5 –Nail plating-weight 10 points		
2.5.1 Percentage of nail plate on the butt and tip of Eucalyptus poles and cross-arms ≥ 70%	10	0- No Answer/incorrect answer 10- Correct Answer
2.6 Marking of poles and cross-arms-weight 10 points		
2.6.1 Does each pole and cross-arm bear the following information:	10	0- No Answer/incorrect answer
<ul style="list-style-type: none"> the identification mark of the plant at which the pole, cross-arm or spacer was treated; the month and year during which the pole, cross-arm or spacer was treated (for example 4/12 for April 2012); the hazard class, in accordance with Table 3 SANS 754:2019; the species, i.e. E for eucalyptus poles; the length of the pole, in metres; the minimum top diameter of the class; kiln or air dried; and Unique number of pole 		10- Correct Answer
2.7 Technical Quality Requirement – weight 10 points		
2.7.1 Criterion: Can you confirm that you have included in your Contract Quality Plan measures of resolving all Technical Quality Issues (e.g. issues regarding kiln drying poles, creosote penetration and other defects, including management of NCRs) for this tender?	10	0 - No Answer and no returnable submitted
Returnable: Tenderer to submit a copy of a Contract Quality Plan for this tender at tender submission stage?		10 - Returnable submitted
PLEASE NOTE THAT SUPPLYING NO COPY OF A CONTRACT QUALITY PLAN AT TENDER SUBMISSION STAGE WILL LEAD TO IMMEDIATE DISQUALIFICATION.		

For the Factory Technical Evaluation Criteria – **Annexure B – Factory evaluation criteria**
Annexure C Technical Schedules A and B will also form part of the Technical Tender Evaluation Criteria. Annexure B and Annexure C Technical Schedule A and B is uploaded on the Eskom Tender Bulletin and National Treasury e Tender Portal.

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