

 Eskom	Standard	Technology
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Title: **TECHNICAL EVALUATION
CRITERIA FOR CONTRACTORS
CONSTRUCTING MV/LV CABLE
NETWORKS FOR WESTERN
CAPE**

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1. Introduction

The technical evaluation of contractors is typically done by the Standards Implementation (SI) department within each Cluster. The problem however is that the SI departments in the various clusters each use their own criteria when doing these evaluations, which led to contractors not being accepted as approved in certain clusters, when not evaluated in another cluster. The need therefore arose to standardise on the criteria used to evaluate contractors throughout all the SI departments.

2. Supporting Clauses

2.1 Scope

This document sets out the standardised criteria to be used when evaluating MV/LV Cable system construction work. The requirements specified in this document does not include requirements for performing jointing and termination of MV cables.

2.1.1 Purpose

The purpose of this document is to ensure that all technical evaluators use the same method when evaluating contractors for the construction of MV and LV Cable system networks.

2.1.2 Applicability

This document shall apply to Standards Implementation departments across all clusters within Eskom Distribution when performing Technical Evaluations for MV and LV Cable contractors. These contractors can either be used to perform cable work on an Electrification contract, a Minor contract, or a Reticulation contract.

2.2 Normative/informative references

Parties using this document shall apply the most recent edition of the documents listed in the following paragraphs.

2.2.1 Normative

[1] ISO 9001 Quality Management Systems.

2.2.2 Informative

None

2.3 Definitions

2.3.1 General

Definition	Description
LV Cable Work	Cable trenching, Backfilling and compaction, Laying of LV Cables, LV Terminating and Jointing, Installation of ground mounted LV kiosks and metering kiosks.
Minor	Project costs below R 1 m. This will include labour and material costs.
MV Cable construction Work	Cable trenching, Laying of MV Cables, Backfilling and compaction, Installation of Miniature substations and Ring Main Units.

2.3.2 Disclosure classification

Controlled disclosure: controlled disclosure to external parties (either enforced by law, or discretionary).

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2.4 Abbreviations

Abbreviation	Description
CIDB	Construction Industry Development Board
DBOUS	Design Base and Operating Unit Support
DOL	Department of Labour
OU	Operating Unit
PDE	Power Delivery Engineering
SAQA	South African Qualifications Authority
SCOT	Steering Committee of Technology
SI	Standards Implementation

2.5 Roles and responsibilities

The SI Managers in the various clusters shall ensure that this technical evaluation document is implemented. The process will be initiated by Commercial when required. It is commercial's responsibility to ensure that this document is made available to the tenderers. The tenderer shall ensure that they comply with these criteria.

2.6 Process for monitoring

The document shall be reviewed as and when required to be in line with the best technological practices and Government's procurement policies.

2.7 Related/supporting documents

Not applicable.

3. Technical Evaluation criteria for contractors constructing MV and or LV cable networks

The evaluation criteria described in the following sections should be used to evaluate any service provider that wishes to provide the service for: construction, refurbishment, dismantling, of MV and or LV cable networks. The technical evaluation process will consist of two stages i.e., 1: document review stage and 2: verification stage. If the tenderer has passed all requirements specified in this document, then at contract award stage evidence will have to be submitted for PDE Scot Website access, MV/LV cluster specific authorizations, calibration certificates for tools and instruments, proof of registration as Electrical Contractor (DOL).

Note: MV cable jointing and termination are specialised activities and are evaluated separately.

3.1 Document Review Requirements

During the Document review stage, the tenderer will be required to submit supporting documents illustrating competence to perform the required scope of work. The requirements are grouped into 5 categories i.e. general requirements, training requirements, tools & equipment, vehicles as well as related experience. The tenderer shall be required to meet the specified minimum threshold for each individual section and obtain a minimum total scoring of 90 points to meet the criteria for performing MV/LV cable works.

3.1.1 General requirements

The general requirements to be met by tender submissions are specified in Table 1 below. Certified copies of the required documentation should be included in the submission. Point allocations and the minimum threshold are specified in the respective tables.

Table 1: General Requirements for LV cable networks

General Requirements				
No.	Item Description	Minimum	Actual	Scoring of Evidence submitted
1	Eskom Distribution Technology (PDE) website access.	1		Valid letter from Eskom confirming access to Website.
2	Do you have contracted skills available to perform directional moulding?	1		Submit proof of subcontracting agreement.
3	Did you submit a signed declaration letter to confirm that all information submitted for this tender is accurate and just?	1		1 Point to be awarded for a declaration signed by company owner.
	Minimum score	3		To meet the minimum requirements for this section, a tender submission shall obtain the minimum score of 3 points.

3.1.2 Training requirements

All Training requirements with point allocations and minimum score required are specified in Table 2. Certified copies of training certificates from accredited training providers must be included in the tender submission.

Table 2: Training requirements for MV and LV cable networks

Training Requirements				
No.	Item Description	Minimum	Actual	Scoring of Evidence submitted
1	LV cable network construction module ELW12	2 (10max)		One point will be awarded for each valid training certificate for ELW12.
2	Crane Operator	1(4max)		Valid crane operator Certificate. (At least one certificate per vehicle mounted crane).
3	Construction regulations training	1(4max)		1 point shall be awarded for each Course certificate submitted as proof.
	Minimum score	4		To meet the minimum requirements for this section, a tender submission shall obtain the minimum score of 4 points.

3.1.3 Tool and equipment requirements

Tools and equipment is essential for execution of work. Tools and equipment can either be hired or owned, but this should be indicated in Table 3 below. The required tools and equipment, scoring system and minimum scoring required are specified in this table. Annex 1 must be completed for all tools owned by the tenderer. In addition to the above, the rental company to be used shall also be requested to complete Annex 2 (Declaration by rental company) for all tools and equipment hired. The completed and signed documents shall be submitted as part of the tender submission.

Table 3: Tool and equipment requirements

Tools & equipment:				
No.	Description of Item	Cable Work		Source of Evidence
		Minimum	Actual	Equipment can either be owned or hired. Point allocation explanation
1	Barricading	1 (4max)		Round bar beam, fencing or orange netting with steel or wooden pole struts for trenches. The applicable score (1) will be awarded for each set of barricading equipment that can cover 50m of trenching.
2	Shoring equipment	1 (4max)		Timber, steel supports, struts as per construction regulations. The applicable score (1) will be awarded for each set of shoring equipment that can cover 50m of trenching.
3	Road crossing steel plates (with hoisting equipment) – Heavy vehicular traffic.	1 (4max)		One point will be awarded for each set of plates that can cover a road of 8m.
4	Trench crossing walkways for pedestrians / light vehicular traffic (driveways etc.)	1(4max)		One point will be awarded for each set of plates that can cover a driveway of 4m.
5	Road traffic signage	2 x Each to obtain full points(2 max)		Road works/construction ahead, lane closed/road narrowing, detour, no through road, road closed, chevrons, stops signs, flag men, Stop/go.
6	Hand excavation tools.	1 x picks 1x Spades to obtain 1 point (4max)		One point allocated per 1 x picks and 1 x beaded spades.
7	Mechanical excavator (machine)	1(2max)		1 point will be awarded per excavator.
8	Jackhammers	1 (2max)		1 point will be awarded per jackhammer.
9	Tar (asphalt) / concrete road surface cutter (angle grinder).	1 (2max)		1 point will be awarded per cutter.
10	Hand compacting tools (stampers)	2 (4max)		1 point will be awarded per compactor.
11	Mechanical compacting machinery ('rammer'/'wacker'/'Roller').	1 (2max)		1 point will be awarded per compactor.
12	Soil compaction testing equipment (DCPs)	1 (2max)		1 point will be awarded per DCP.
13	A.C. (230V) generators (for lighting, bentonite mixing equipment, portable test equipment, etc.).	1 (2max)		1 point will be awarded per generator.

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**TECHNICAL EVALUATION CRITERIA FOR
CONTRACTORS CONSTRUCTING MV/LV CABLE
NETWORKS FOR WESTERN CAPE**
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No.	Description of Item	Cable Work		Source of Evidence
		Minimum	Actual	Equipment can either be owned or hired. Point allocation explanation
14	Submersible water pump	1 (2max)		1 point will be awarded per pump.
15	Equipment for punching labels onto Al/Cu plates. Stencils.	1 (2max)		1 point will be awarded per stencil.
16	Cast in situ concrete formwork.	1 (2max)		1 point will be awarded per formwork.
17	Cable trailers (with hydraulic jacks etc.)	1 (2max)		1 point will be awarded per trailer.
18	Cable winch, dynamometer (pulling strain), jack stands and steel rope.	1(2max)		1 point will be awarded per set.
19	Cable bond pulling and nose pulling (pulling eye / pulling socks) equipment.	2(4max)		1 point will be awarded per set.
20	Cable rollers and skids	3(5max)		One point will be awarded for every 10 meters covered i.e. 5 rollers = 1 point.
21	Cable corner/guide rollers (sufficient for at least 5 corners).	2(5max)		1 point will be awarded per corner roller.
22	Equipment for cutting cables.	1(2max)		1 point will be awarded per cutter.
23	Gas flame/torch equipment (e.g. for heat shrink application).	1(4max)		1 point will be awarded per torch.
24	Cylindrical brushes / close fitting mandrels (110mm and 160mm) to clean pipes before pulling cable	1(2max)		1 point will be awarded per brush.
	Total	40		

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3.2 Vehicle requirements

The requirements related to vehicles are specified in Table 4 below. Vehicles can either be owned or it may be hired from a Bona Fide Vehicle Hire Company.

Table 4: Vehicle requirements

Vehicles :				
No.	Item Description	Cable works		Source of Evidence
		Score	Actual	
1	Bakkies (LDV/Double Cab).	1(4max)		Registration Certificate in the company name or in the name of the company owner(s) or Proof that this can be hired from Bona Fide Vehicle Hire Companies. 1 point awarded per listed vehicle with supporting document.
2	Truck with crane.	1(2max)		Registration Certificate in the company name or in the name of the company owner(s) or Proof that this can be hired from Bona Fide Vehicle Hire Companies. 1 point awarded per listed vehicle with supporting document.
3	Other vehicle for transporting staff.	1(2max)		Registration Certificate in the company name or in the name of the company owner(s) or Proof that this can be hired from Bona Fide Vehicle Hire Companies. 1 point awarded per listed vehicle with supporting document.
Total		3		To meet the minimum requirements for this section, a tender submission shall obtain the full score of 3 points.

3.3 Requirements related to experience.

Due to the risk involved in the construction of cable networks, it is important for tenderers to be able to demonstrate experience in work required. This experience can either be from individuals in the company or previous projects that the company completed. The specific experience required, points allocation and minimum score required are specified in Table 5 and Table 6 below. Please use Annex 3 to list the supporting project information.

Table 5: Related experience required for LV Cable networks

Related experience				
No.	Item Description	Minimum	Actual	Scoring of Evidence submitted
1	Number of years of experience of individual members in constructing LV underground networks.	3(6max)		1 Point will be awarded per team member (CV) with more than 3 years of experience on LV cable network projects.
2	List of previous projects involving trenching for LV cables (Team).	3(6max)		Give a list of projects including a description of the scope, Name and contact number for the Project manager. 1 point will be allocated per completed project in Annex 3a.
3	List of previous projects involving laying of LV cables (Team).	3(6max)		Give a list of projects including a description of the scope, Name and contact number for the Project manager. 1 point will be allocated per completed project in Annex 3b.
4	List of previous projects involving installation of LV service distribution kiosk, LV jointing and terminations (Team)	3(6max)		Give a list of projects including a description of the scope, Name and contact number for the Project manager. 1 point will be allocated per completed project in Annex 3c.
Minimum score		12		To meet the minimum requirements for this section, a tender submission must obtain the minimum score of 12 points.

Table 6: Related experience required for MV Cable networks

Related experience				
No.	Item Description	Minimum	Actual	Scoring of Evidence submitted
1	Number of years of experience of individual members in constructing MV underground networks.	3(6max)		1 Point will be awarded per team member(CV) with more than 3 years of experience on MV cable network projects.
2	List of previous projects involving trenching for MV cables (Team).	3(6max)		Give a list of projects including a description of the scope, Name and contact number for the Project manager. 1 point will be allocated per completed project in Annex 3d.
3	List of previous projects involving laying of MV cables (Team).	3(6max)		Give a list of projects including a description of the scope, Name and contact number for the Project manager. 1 point will be allocated per completed project in Annex 3e.
4	List of previous projects involving installation of Minisubs and RMUs.	3(6max)		Give a list of projects including a description of the scope, Name and contact number for the Project manager. 1 point will be allocated per completed project in Annex 3f.
Minimum score		12		To meet the minimum requirements for this section, a tender submission shall obtain the minimum score of 12 points.

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3.4 Site verification stage

Eskom reserves the right to perform on-site verifications on randomly selected tenderers. Only tenderers that have met the minimum criteria specified in the document review stage shall be subjected to an on-site verification. The site verification exercise shall be performed at contract award stage. During the site verification, all tools and equipment, inspection and calibration records shall be inspected as specified in 13TB032 – “Standard tool requirement for MV cable system construction.” Work shall only be issued to those contractors that have successfully completed the site verification stage.

4. Authorisation

This document has been seen and accepted by:

Name and surname	Designation
Deidre February	Manager SI WCOU
Jacques Paulse	Senior Engineer SI
Queeneth Khumalo	Chief Engineer Cables

5. Revisions

Date	Rev	Compiler	Remarks
Feb 2019	1	J. Paulse	First issue
Nov 2024	2	BS Olivier	Table 1 & 2 General requirements for LV and MV cable networks combined Table 3 & 4 Training requirements for LV an MV cable networks combined Table numbering updated Table 3 <ul style="list-style-type: none">maximum scores addedpoint allocation descriptions updatedHand excavation tools minimum updated Table 4 <ul style="list-style-type: none">Added “with supporting document”. Section 3.4. First sentence added. Annex 4 : Declaration letter added

6. Development team

The following people were involved in the development of this document:

- Taelo Phali
- Jacques Paulse
- Barto Olivier
- Neville Booyens
- Malusi Mathonsi

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7. Acknowledgements

- Thinus Du Plessis

ANNEX 1: List of tools and equipment owned by company

I, in my capacity as (designation) of

..... (tendering company), hereby declare that we own the following tools and equipment.

Tools & equipment:

No.	Description of Item	Cable Work		Source of Evidence
		Minimum	Actual	
1	Barricading	1 (4max)		Round bar beam, fencing or orange netting with steel or wooden pole struts for trenches. The applicable score (1) will be awarded for each set of barricading equipment that can cover 50m of trenching.
2	Shoring equipment	1 (4max)		Timber, steel supports, struts as per construction regulations. The applicable score (1) will be awarded for each set of shoring equipment that can cover 50m of trenching.
3	Road crossing steel plates (with hoisting equipment) – Heavy vehicular traffic.	1 (4max)		One point will be awarded for each set of plates that can cover a road of 8m.
4	Trench crossing walkways for pedestrians / light vehicular traffic (driveways etc.)	1(4max)		One point will be awarded for each set of plates that can cover a driveway of 4m.
5	Road traffic signage	2 x Each to obtain full points(2)		Road works/construction ahead, lane closed/road narrowing, detour, no through road, road closed, chevrons, stops signs, flag men, Stop/go.
6	Hand excavation tools.	2 x picks 2x Spades to obtain full point (2)		Confirmation of availability 2 x picks and 2 x beaded spades.
7	Mechanical excavator (machine)	1(2max)		Confirmation of availability.
8	Jackhammers	1 (2max)		Confirmation of availability.
9	Tar (asphalt) / concrete road surface cutter (angle grinder).	1 (2max)		Confirmation of availability.
10	Hand compacting tools (stampers)	2 (4max)		Confirmation of availability.
11	Mechanical compacting machinery ('rammer'/'wacker'/'Roller').	1 (2max)		Confirmation of availability.
12	Soil compaction testing equipment (DCPs)	1 (2max)		Confirmation of availability of Dynamic Cone penetrometer.

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Tools & equipment:

No.	Description of Item	Cable Work		Source of Evidence
		Minimum	Actual	
13	A.C. (230V) generators (for lighting, bentonite mixing equipment, portable test equipment, etc.).	1 (2max)		Confirmation of availability.
14	Submersible water pump	1 (2max)		Confirmation of availability.
15	Equipment for punching labels onto Al/Cu plates. Stencils.	1 (2max)		Confirmation of availability.
16	Cast in situ concrete formwork.	1 (2max)		Confirmation of availability.
17	Cable trailers (with hydraulic jacks etc.)	1 (2max)		Confirmation of availability.
18	Cable winch, dynamometer (pulling strain), jack stands and steel rope.	1(2max)		Confirmation of availability.
19	Cable bond pulling and nose pulling (pulling eye / pulling socks) equipment.	2(4max)		Confirmation of availability.
20	Cable rollers and skids (sufficient for every 2m of cable installed). What is the length of cable that can be pulled at one time?	3(5max)		The applicable score (1) will be awarded for every 100 meters cover i.e. 50 rollers.
21	Cable corner/guide rollers (sufficient for at least 5 corners).	2(5max)		1 point will be awarded per corner roller.
22	Equipment for cutting cables.	1(2max)		Confirmation of availability.
23	Gas flame/torch equipment (e.g. for heat shrink application).	1(4max)		Confirmation of availability.
24	Cylindrical brushes / close fitting mandrels (110mm and 160mm) to clean pipes before pulling cable	1(2max)		Confirmation of availability.
	Total	40		

Completed by:

Signature:

Date:

Contact nr:

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ANNEX 2: Declaration by rental company

I, in my capacity as (designation) of

..... (rental company), hereby declare that we have agreed to

supply(contractor) with the following tools and equipment which we

have readily available at our store.

Tools & equipment:

No.	Description of Item	Cable Work		Source of Evidence
		Minimum	Actual	
1	Barricading	1 (4max)		Round bar beam, fencing or orange netting with steel or wooden pole struts for trenches. The applicable score (1) will be awarded for each set of barricading equipment that can cover 50m of trenching.
2	Shoring equipment	1 (4max)		Timber, steel supports, struts as per construction regulations. The applicable score (1) will be awarded for each set of shoring equipment that can cover 50m of trenching.
3	Road crossing steel plates (with hoisting equipment) – Heavy vehicular traffic.	1 (4max)		One point will be awarded for each set of plates that can cover a road of 8m.
4	Trench crossing walkways for pedestrians / light vehicular traffic (driveways etc.)	1(4max)		One point will be awarded for each set of plates that can cover a driveway of 4m.
5	Road traffic signage	2 x Each to obtain full points(2)		Road works/construction ahead, lane closed/road narrowing, detour, no through road, road closed, chevrons, stops signs, flag men, Stop/go.
6	Hand excavation tools.	2 x picks 2x Spades to obtain full point (2)		Confirmation of availability 2 x picks and 2 x beaded spades.
7	Mechanical excavator (machine)	1(2max)		Confirmation of availability.
8	Jackhammers	1 (2max)		Confirmation of availability.
9	Tar (asphalt) / concrete road surface cutter (angle grinder).	1 (2max)		Confirmation of availability.
10	Hand compacting tools (stampers)	2 (4max)		Confirmation of availability.

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No.	Description of Item	Cable Work		Source of Evidence
		Minimum	Actual	
11	Mechanical compacting machinery ('rammer'/'wacker'/'Roller').	1 (2max)		Confirmation of availability.
12	Soil compaction testing equipment (DCPs)	1 (2max)		Confirmation of availability of Dynamic Cone penetrometer.
13	A.C. (230V) generators (for lighting, bentonite mixing equipment, portable test equipment, etc.).	1 (2max)		Confirmation of availability.
14	Submersible water pump	1 (2max)		Confirmation of availability.
15	Equipment for punching labels onto Al/Cu plates. Stencils.	1 (2max)		Confirmation of availability.
16	Cast in situ concrete formwork.	1 (2max)		Confirmation of availability.
17	Cable trailers (with hydraulic jacks etc.)	1 (2max)		Confirmation of availability.
18	Cable winch, dynamometer (pulling strain), jack stands and steel rope.	1(2max)		Confirmation of availability.
19	Cable bond pulling and nose pulling (pulling eye / pulling socks) equipment.	2(4max)		Confirmation of availability.
20	Cable rollers and skids (sufficient for every 2m of cable installed). What is the length of cable that can be pulled at one time?	3(5max)		The applicable score (1) will be awarded for every 100 meters cover i.e. 50 rollers.
21	Cable corner/guide rollers (sufficient for at least 5 corners).	2(5max)		1 point will be awarded per corner roller.
22	Equipment for cutting cables.	1(2max)		Confirmation of availability.
23	Gas flame/torch equipment (e.g. for heat shrink application).	1(4max)		Confirmation of availability.
24	Cylindrical brushes / close fitting mandrels (110mm and 160mm) to clean pipes before pulling cable	1(2max)		Confirmation of availability.
	Total	40		

Completed by:

Signature:

Date:

Contact nr:

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ANNEX 3a: Project Experience Template

Company Name: _____

No	Project Name	Project Category	Scope	Client	Duration
EG	Project 1 Name	LV cable trenching	Construct LV cable network including trenching.	Eskom OU	Start Date and End Date
1					
2					
3					
Note : Tenderer to provide info for all listed to illustrate the scope of work covered. Scope to be in line with the relevant tables in section 3.2.1.					

Signed: _____ (Company Rep)

Date: _____

Rep Name: _____

Tendering Company: _____

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ANNEX 3b: Project Experience Template

Company Name: _____

No	Project Name	Project Category	Scope	Client	Duration
EG	Project 1 Name	LV cable installation	Construct LV cable network including cable laying.	Eskom OU	Start Date and End Date
1					
2					
3					
Note : Tenderer to provide info for all listed to illustrate the scope of work covered. Scope to be in line with the relevant tables in section 3.2.1.					

Signed: _____ (Company Rep)

Date: _____

Rep Name: _____

Tendering Company: _____

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ANNEX 3c: Project Experience Template

Company Name: _____

No	Project Name	Project Category	Scope	Client	Duration
EG	Project 1 Name	LV cable equipment installation	Construct LV cable network including installation of LV ground mounted metering or distribution kiosks.	Eskom OU	Start Date and End Date
1					
2					
3					
Note : Tenderer to provide info for all listed to illustrate the scope of work covered. Scope to be in line with the relevant tables in section 3.2.1.					

Signed: _____ (Company Rep)

Date: _____

Rep Name: _____

Tendering Company: _____

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ANNEX 3d: Project Experience Template

Company Name: _____

No	Project Name	Project Category	Scope	Client	Duration
EG	Project 1 Name	MV cable trenching	Construct MV cable network including trenching	Eskom OU	Start Date and End Date
1					
2					
3					
Note : Tenderer to provide info for all listed to illustrate the scope of work covered. Scope to be in line with the relevant tables in section 3.2.1.					

Signed: _____ (Company Rep)

Date: _____

Rep Name: _____

Tendering Company: _____

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ANNEX 3e: Project Experience Template

Company Name: _____

No	Project Name	Project Category	Scope	Client	Duration
EG	Project 1 Name	MV cable laying	Construct MV cable network including cable laying	Eskom OU	Start Date and End Date
1					
2					
3					
Note : Tenderer to provide info for all listed to illustrate the scope of work covered. Scope to be in line with the relevant tables in section 3.2.1.					

Signed: _____ (Company Rep)

Date: _____

Rep Name: _____

Tendering Company: _____

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ANNEX 3f : Project Experience Template

Company Name: _____

No	Project Name	Project Category	Scope	Client	Duration
EG	Project 1 Name	MV cable equipment installation	Construct MV cable network including, installation of RMUs, minisubs or other MV ground mounted equipment.	Eskom OU	Start Date and End Date
1					
2					
3					
Note : Tenderer to provide info for all listed to illustrate the scope of work covered. Scope to be in line with the relevant tables in section 3.2.1.					

Signed: _____ (Company Rep)

Date: _____

Rep Name: _____

Tendering Company: _____

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Annex 4 : Declaration letter

I, in my capacity as Owner / CEO / Director of ,
herby confirm that the information submitted for this tender number..... are to best of my
knowledge accurate and just.

Signed at on the of - 20.....

Signature

.....

Print name

.....

Owner / CEO / Director

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