	<b>Technical Evaluation Strategy for consumable materials</b>	<b>Camden Power Station</b>
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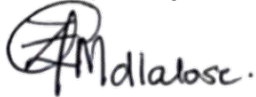
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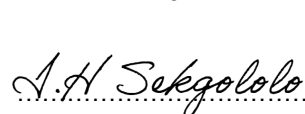
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### **CONTROLLED DISCLOSURE**

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## 1. INTRODUCTION

This document provides an overview of Eskom's technical evaluation criteria to be used when evaluating the tender submissions for the Supply and Delivery of Consumable Materials at Camden Power Station for the period of five years. The document provides annexures developed to address various aspects required to perform technical evaluations.

## 2. SUPPORTING CLAUSES

### 2.1 SCOPE

- Supply and delivery of consumable materials.

#### 2.1.1 Purpose

**The purpose of this tender technical evaluation strategy is to define the Mandatory Evaluation Criteria, Qualitative Evaluation Criteria and TET member responsibilities for tender technical evaluation. The technical evaluation strategy serves as basis for the tender technical evaluation process.**

#### 2.1.2 Applicability

This document shall apply to the evaluation of supply and delivery of consumable materials at Camden Power Station.

## 2.2 NORMATIVE/INFORMATIVE REFERENCES

Parties using this document shall apply the most recent edition of the documents listed in the following paragraphs.

### 2.2.1 Normative

- [1] 240-48929482: Tender Technical Evaluation Procedure
- [2] 32-1034: Eskom Procurement Policy

### 2.2.2 Informative

- [1] ISO 9001: Quality Management Systems

## 2.3 DEFINITIONS

N/A

### 2.3.1 Classification

**Controlled Disclosure:** Controlled Disclosure to external parties (either enforced by law, or discretionary).

## 2.4 ABBREVIATIONS

Abbreviation	Description
TES	Technical Evaluation Strategy
TET	Technical Evaluation Team

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Abbreviation	Description
SAP	Systems Applications and Products
SOW	Scope of Work
OEM	Original Equipment Manufacturer
MM	Materials Management
PO	Purchase Order

## 2.5 ROLES AND RESPONSIBILITIES

Compiler	The document compiler is responsible for ensuring that this document is up-to-date and that this document is not a duplication of an existing documentation, regarding the document's objectives and content.
Functional Responsibility (Senior MRP)	The Functional Responsible Person shall determine if the document is fit for purpose before the document is submitted for authorisation.
Authoriser (Materials Management Manager)	The document authoriser is a duly delegated person with the responsibility to review the document for alignment to business strategy, policy, objectives and requirements. He/she shall authorise the release and application of the document.

## 2.6 PROCESS FOR MONITORING

The primary process for monitoring will be the approval of this document and the approval of the evaluation report post tender evaluation as set out in the 240-48929482: Tender Technical Evaluation Procedure

## 2.7 RELATED/SUPPORTING DOCUMENTS

N/A

## 3. TENDER TECHNICAL EVALUATIONSTRATEGY

To be eligible for Qualitative Evaluation, the tenderer shall meet all the Mandatory Evaluation requirements. The evaluation of tenders will be based on the tenderer's ability to meet the requirements specified in the applicable SOW. A weighted score card approach will be used to evaluate the tenders against the Employer's requirements.

### 3.1 TECHNICAL EVALUATION THRESHOLD

Mandatory Technical Evaluation Criteria (gatekeepers) are 'must meet' criteria. These criteria shall not be weighted, or point scored but shall be assessed on a Yes/No basis as to whether the criteria are met. An assessment of 'No' against any criterion shall technically disqualify the tenderer and shall not be further evaluated against Qualitative Criteria.

Qualitative Technical Evaluation Criteria are weighted evaluation criteria used to identify the highest technically ranked tenderer after determining that all the Mandatory Evaluation Criteria have been met. The Qualitative Evaluation Criteria are weighted to reflect the relevant importance of each criterion.

The minimum weighted final score (threshold) required for a tender to be considered from a technical perspective is 70%.

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**Table 1: Technical Scoring Methodology**

<b>SCORE</b>	<b>PERCENTAGE (%)</b>	<b>DESCRIPTION</b>
5	100	<b>COMPLIANT</b> <ul style="list-style-type: none"><li>• Meet the technical requirement(s) AND,</li><li>• No foreseen technical risk(s) in meeting technical requirements</li></ul>
4	80	<b>COMPLIANT WITH ASSOCIATED QUALIFICATIONS</b> <ul style="list-style-type: none"><li>• Meet the technical requirement(s) with,</li><li>• Acceptable technical risks AND/OR.</li><li>• Acceptable exceptions AND/OR.</li><li>• Acceptable conditions</li></ul>
2	40	<b>NON-COMPLIANT</b> <ul style="list-style-type: none"><li>• Does not meet the technical requirement(s) AND/OR Unacceptable technical risk(s) AND/OR;</li><li>• Unacceptable exceptions AND/OR;</li><li>• Unacceptable conditions</li></ul>
0	0	<b>TOTALLY DEFICIENT/NON-RESPONSIVE</b>

### **3.2 TECHNICAL EVALUATION CRITERIA**

To be eligible for evaluation the tenderer shall meet the following Gate keepers & Qualitative controls:

<b>Table 3.2.1: Technical Evaluation Criteria Mandatory Criteria (Gate Keeper)</b>			
<b>No.</b>	<b>Mandatory Technical Criteria Description</b>	<b>Reference to Technical Specification / Tender Returnable</b>	<b>Motivation for use of Criteria</b>
1.	None	None	None

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### 3.2.2 Qualitative Technical Evaluation Criteria

The minimum weighted final score (threshold) required for a tender to be considered from a technical perspective is 70%. Eskom may reserve the right to reduce the functionality threshold to 60% in the event that no tenderer meets the stipulated functionality threshold.

No.	Criteria Description	Weight	Reference to Tender Returnable	Scoring Criteria
1.	Previous Experience	40%	Provide a summary report of verifiable list of consumable materials supplied. As a minimum to be included on the report: <ul style="list-style-type: none"> <li>○ Purchase order and or contract details of consumable stock supplied,</li> <li>○ Total value of the contract/s and or POs that is submitted as experience</li> </ul>	<p><b>20 points</b> – more than 5 purchase orders (including contracts), submitted.</p> <p><b>15 points</b> – value of the previous POs/contracts exceeding R2 million</p> <p><b>5 points</b> - value of the POs/contracts at less than R2 million.</p> <p><b>0 points</b> - POs submitted not relevant to SOW and or untraceable.</p> <p><b>Total Score = 40</b></p>
2.	Proof of execution of previous work and client satisfaction report.	30%	<ul style="list-style-type: none"> <li>○ Stamped and signed delivery notes</li> <li>○ Client referral letter for goods supplied with contact details of client.</li> </ul>	<p><b>30 points</b> – more than 5 delivery notes and or authentic referral letters from a credible/traceable supplier.</p> <p><b>0 points</b> – unstamped delivery notes/ and or, untraceable referral letter.</p> <p><b>Total Score = 30</b></p>
3.	Quality Control	20%	The tenderer needs to provide technical/product data sheets for materials to be supplied in-line with the SOW	<p><b>15 points</b> – more than 50% of datasheets provided. (from a credible OEM)</p> <p><b>5 points</b> – less than 50% data sheets provided.</p> <p><b>0 points</b> – no data sheets/ googled data sheets.</p> <p><b>Total Score = 20</b></p>
4.	Confirmation of ability to meet delivery timelines and continuous supply	10%	The tenderer shall submit a letter from the OEM/ credible distributor of consumable materials in the SOW,	<b>10 points</b> – authentic commitment letter from a credible/traceable distributor

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			confirming commitment to continuous supply of materials.	<b>0 points</b> – no letter submitted or unauthentic letter/ letter from an untraceable supplier.  <b>Total Score = 10</b>
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NB: **A traceable supplier** is a supplier that is registered with CIPC / active and can be googled.  
**An authentic document** is a document that has company letter head/ company stamp/ written or signed by a person with authority.  
**Eskom reserves the right to contact and or visit the suppliers/OEMs/Distributors that the tenderer has submitted as references to verify information.**

### 3.3 TET MEMBERS

The members of the technical evaluation team are undisclosed herein to maintain confidentiality when publishing this document on the Tender Bulletin. The details will be available on the Commercial declaration records.

### 3.4 TET MEMBER RESPONSIBILITIES

TET Number	Mandatory Criteria and Qualitative Technical Evaluation Criteria	Designation
All TET's	Evaluation and scoring of technical submissions.	Confidential

### 3.5 FORESEEN ACCEPTABLE/UNACCEPTABLE QUALIFICATIONS

#### 3.5.1 RISKS

**Table 3.5: Acceptable Technical Risks**

Risk	Description
1.	No data sheet for relevant technical information

**TABLE 3.6: UNACCEPTABLE TECHNICAL RISKS**

Risk	Description
1.	No material numbers or part numbers for materials supplied
2.	Irregular packaging/doggy packaging for materials that should have original packaging from the OEM
3.	Materials with no composition information on the item (what the material is made of)
4.	No expiry dates for materials that should have expiry dates.
5.	Self-manufactured materials without SABS certificate.
6.	Material sourced from abroad without SABS certificate

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**TABLE 3.7: ACCEPTABLE TECHNICAL EXCEPTIONS / CONDITIONS**

<b>Risk</b>	<b>Description</b>
1	Accept deviation with technical qualification

**TABLE 3.8: UNACCEPTABLE TECHNICAL EXCEPTIONS / CONDITIONS**

<b>Risk</b>	<b>Description</b>
1	Deviation without technical qualification not accepted

#### **4. AUTHORISATION**

This document has been seen and accepted by the signatories on the front page.

#### **5. REVISIONS**

N/A

#### **6. DEVELOPMENT TEAM**

This document has been developed by the contract's establishment team.

#### **7. ACKNOWLEDGEMENTS**

N/A

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