

 Eskom	Tender Questions and Answers	Document Identifier	240-7124948	Rev	1
		Effective Date	01 April 2023		
		Review Date	April 2026		

To whom it may concern	Date	2025-07-28
	Enquiries	Sheilah Brown
	E-mail address	TenderClarifications <a href="mailto:TenderClarifications@eskom.co.za">TenderClarifications@eskom.co.za</a>

Dear Sir/Madam

Request for Enquiry Number	E1449GXNOU
Description / Project Title	THE PROVISION OF PROJECT CONTROLS SERVICES IN ORDER TO PROVIDE SUPPORT ON VARIOUS PROJECTS AT KOEBERG NUCLEAR POWER STATION (KNPS)
Tender Questions Closing Date	5 (five) working days before the deadline for tender submission.

Item	Questions (Tenderers)	Answers (Eskom Response)
Received on Thursday, 10 July 2025 14:23 Clarity Published Date – 16 July 2025		
1.	Advise on how many CV is required per categories / designation?	<ul style="list-style-type: none"> <li>The number of CVs required per category, or designation should be in accordance with the <b>staffing requirements outlined in the tender documentation</b> (e.g., Functional Evaluation Criteria, Scope of Work, or Resource Plan).</li> <li>Unless otherwise specified, <b>a minimum of 4 (four) CV's per key role/designation</b> is required to demonstrate the bidder's capacity and capability to deliver the services.</li> </ul> <p>If the tender documentation specifies a particular number of personnel per category, please ensure that corresponding CVs are submitted for evaluation purposes.</p>

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Item	Questions (Tenderers)	Answers (Eskom Response)
2.	Advise on the minimum amount insurance cover.	<p>Eskom acknowledges receipt of your clarification questions. Tenderer should refer to the applicable Z Clauses in the NEC document.</p> <p>Your queries have been forwarded to the relevant team. However, we require further clarification on the following question: <b>2. “Please advise on the minimum amount of insurance cover.”</b></p> <p>Could you kindly specify which type of insurance you are referring to (e.g., public liability, professional indemnity, etc.)? This will help us provide you with an accurate response.</p> <p><b>Supplier Responded on Mon 2025/07/14 10:04</b> – “We did some research on the matter and are clear on the expectations.”</p>
3.	Regarding the Functional evaluation criteria, the excel plan has 5 different tabs, can you please advise if the documents need to be supplied as per each tabs specifications?	<ul style="list-style-type: none"> <li>• Yes, <b>documents must be supplied in accordance with the specifications outlined in each of the five tabs</b> of the Excel plan.</li> <li>• Each tab represents a distinct evaluation criteria and requirements for each respective category, and the supporting documentation should be aligned accordingly to ensure a complete and compliant submission.</li> <li>• Bidders are encouraged to clearly label and organize their submissions to correspond with each tab for ease of evaluation.</li> </ul>
<b>Received on Sun 2025/07/13 23:29</b> <b>Clarity Published Date – 16 July 2025</b>		
4.	<p>Ref Doc - Invitation to tender   1.2 Tender Data   1.6 Eskom right to accept or reject any tender :</p> <ul style="list-style-type: none"> <li>• Please clarify if there are any preferential points allocated to the bidder submitting bids for all 5 scopes (disciplines).</li> <li>• Please clarify if a bidder has to submit 5 sets of bid returnables if submitting bids for all 5 scopes (disciplines)</li> </ul>	<ul style="list-style-type: none"> <li>• <b>Preferential Points for Bidding on All Five Scopes</b> - There are <b>no additional preferential points</b> awarded to bidders who submit proposals for all five scopes (disciplines). Each scope will be evaluated independently in accordance with the published evaluation criteria.</li> <li>• <b>Submission of Bid Returnables for Multiple Scopes</b> - Bidders are required to submit <b>a complete and separate set of bid returnables for each scope</b> they wish to be considered for. This ensures that each submission is evaluated on its own merits and in line with the specific requirements of each discipline.</li> </ul>

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		As the scope is for part or whole - so awarding additional preferential points to bidders who submit proposals for all five scopes is not applicable. Plus, the only preferential points are for the B-BBEE status level of contribution to how Eskom has outlined its Preferential Procurement Policy (PPP) re: scoring for preference on PPPFA framework.
5.	Ref Doc - Invitation to tender   1.2 Tender Data   3.20 Objective Criteria <ul style="list-style-type: none"> <li>Please provide details of “the Objective Criteria”</li> </ul>	Refer Attachment 3_SDLI Bidders Undertaking Projects Control 10062025. Section 2 – Objective Criteria  Only the PPE (designated sector) is treated as objective criterion (albeit that Eskom considers it to be mandatory, i.e. mandatory compliance via the SBD6.2 and the dtic annexure C to be submitted prior to contract award. The CIDB contract skills development goal (CSDG) is a contractual condition of contract (legislated requirement) and hence compliance thereto is a contractual requirement (and condition of contract).
6.	Ref Doc - Invitation to tender   C2.2 Staff rates, expenses & the task schedule   Cost control services <ul style="list-style-type: none"> <li>The “Related Experience” asks for “Nuclear Power Plant or Similar” Please clarify what type and nature of “similar” experiences will qualify under this category.</li> </ul>	<ul style="list-style-type: none"> <li>The term “<b>Nuclear Power Plant or Similar</b>” refers to projects that are comparable in <b>complexity, regulatory environment, safety standards, and technical rigor</b> to those found in nuclear power plant environments.</li> <li><b>Similar experience</b> may include, but is not limited to: <ul style="list-style-type: none"> <li>Large-scale power generation facilities (e.g., coal, gas, hydroelectric)</li> <li>Oil and gas processing plants</li> <li>Petrochemical or chemical manufacturing facilities</li> <li>High-risk industrial environments with strict compliance and safety protocols</li> <li>Infrastructure projects involving complex cost control and project management systems.</li> </ul> </li> </ul> <p>The key consideration is whether the experience demonstrates the bidder’s ability to operate in <b>highly regulated, technically demanding, and safety-critical environments</b>, similar to those found in nuclear facilities.</p>

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7.	Ref Doc - Invitation to tender   Evaluation Criteria   Method Statements <ul style="list-style-type: none"> <li>Please clarify if the bidder has to submit individual method statements under each category or a common method statement covering detailed description of specific requirements under each scope will suffice.</li> </ul>	Please note the following: <ul style="list-style-type: none"> <li><b>Individual Method Statements:</b> Bidders are required to submit <b>separate method statements for each scope (discipline)</b> they are bidding for. Each method statement should address the specific requirements, deliverables, and approach relevant to that particular scope.</li> <li><b>Common Method Statements:</b> A generic or common method statement will <b>not be sufficient</b> unless it clearly and distinctly addresses the unique requirements of each scope in detail. The evaluation process is scope-specific, and submissions must demonstrate a tailored understanding and methodology for each discipline.</li> </ul>
8.	Ref Doc - Invitation to tender   E-Tendering Training   Acknowledgement Form <ul style="list-style-type: none"> <li>Please clarify if the bidder has to return the completed Acknowledgement Form to the Eskom procurement representative with five (5) working days of the bid submission due date as confirmation.</li> </ul>	Kindly complete the E-Tendering Acknowledgement Form and send it to the procurement representative within five (5) working days <b>before</b> submitting your tender. This confirms that you understand and accept the e-Tendering Process.
9.	Ref Doc - Invitation to tender   Closing date and time <ul style="list-style-type: none"> <li>Bid of this nature requires extensive co-ordination between internal and external stakeholders and to prepare and submit a technically and commercially compliant bid the allowed bid submission timeline till August 01.2025 is insufficient. Hence, we request you to please extend the bid submission due date by at least three (03) weeks.</li> </ul>	Thank you for your request regarding the extension of the bid submission deadline for the referenced tender. Eskom acknowledge the complexity and coordination required for a bid of this nature and appreciate your commitment to submitting a technically and commercially compliant proposal. However, after careful consideration of internal timelines and procurement requirements, Eskom is able to grant an extension of <b>one (1) week only - August 08, 2025, at 10:00 (SA Time)</b> .

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Item	Questions (Tenderers)	Answers (Eskom Response)
<b>Question raised during clarification meeting</b>		
10.	All documents need to be submitted in a PDF format (The limit is 50MB per file and total submission of 900MB per submissions). The price list needs to be submitted in PDF and a copy in excel format.	<p>Kindly note a change took effect regarding the submission of size of document, so replace wording to incorporate new file limit.</p> <p><b>For Electronic Tender Submissions</b> The tenderer must upload the tender via Eskom Tender bulletin site on the Eskom E-tendering page. The documents need to be upload under the folder Technical, Commercial, Financial, and other.</p> <p>All documents need to be submitted in a PDF format (<b>The upload size per document is 500 megabytes and total submission is restricted to 4 gigabytes</b>). The price list needs to be submitted in PDF and a copy in excel format.</p> <p><b>The Employer prefers that Word documents are saved as PDFs and signed electronically instead of being printed and scanned. This is because when a document is saved directly as a PDF, the text stays clear and searchable.</b></p>
<b>Received on Mon 2025/07/14 23:11</b> <b>Clarity Published Date – 21 July 2025</b>		
11.	Will the employer provide access to the LAN when the supplier is using their own laptops?	<p>Yes, the Employer will provide access to the Local Area Network (LAN) for suppliers using their own laptops, subject to compliance with the Employer's IT security policies and access protocols. Suppliers may be required to:</p> <ul style="list-style-type: none"> <li>• Use secure VPN or authentication methods.</li> <li>• Install approved security software or configurations.</li> <li>• Sign an IT usage and confidentiality agreement.</li> </ul> <p>Access will be granted only for the duration and scope of the contracted work.</p>

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12.	For planning services, will the employer allow access to Primavera plans using the supplier's laptop and Primavera license?	Yes, the Employer will provide access to the Local Area Network (LAN) for suppliers using their own laptops, subject to compliance with the Employer's IT security policies and access protocols. Suppliers may be required to: <ul style="list-style-type: none"> <li>• Use secure VPN or authentication methods.</li> <li>• Install approved security software or configurations.</li> <li>• Sign an IT usage and confidentiality agreement.</li> </ul> Access will be granted only for the duration and scope of the contracted work.
13.	SDL&I Strategy Setting Template, Section 3. SDL&I Objectives in line with Reconstruction and Development Programme (RDP) Goals, page 6  4.Jobs. Tenderers are required to submit proposals for the type and number of jobs that will be created and retained in South Africa as a direct result of being awarded a contract.  How can the supplier commit without contract magnitude estimates? How can a supplier complete this section?	To effectively deliver the services outlined in the scope of work, whether in part or in whole, the supplier shall estimate the number of personnel required. These estimates should reflect the anticipated staffing levels necessary to fulfil the service obligations. Based on these projections, the supplier may also provide an estimate of the number of jobs that will be retained or newly created as a result of this contract. It is to be noted that all the SDL&I related objectives are subject to negotiation before contract award.
14.	With regards to the attached Training Acknowledgement Form, kindly provide clarity on what to include for "Enquiry No."	To clarify, the "Enquiry No." field on the Training Acknowledgement Form refers to the Tender Number. You may use the Tender Number in that field.
<b>Received on Thu 2025/07/17 13:52</b> <b>Clarity Published Date – 21 July 2025</b>		
15.	Can you confirm that candidate CV's can be submitted by more than one company and will not result in disqualification of tender?	Eskom can confirm that candidate CVs may be submitted by more than one company. This will not result in the disqualification of the tender. However, each submission will be evaluated independently based on the criteria outlined in the tender documentation. It is the responsibility of each bidder to ensure that the candidates they propose are informed, available, and not in breach of any exclusivity agreements.

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Item	Questions (Tenderers)	Answers (Eskom Response)
Received on Fri 2025/07/18 08:54 Clarity Published Date – 21 July 2025		
16.	If the successful service provider has the contract, but determines at Task Order request stage that there may be a conflict of interest with the Task Order scope, will it be allowed to decline to provide an offer for this Task Order?	<b>This contract is <u>not</u> a panel arrangement</b> , if the service provider is successful in this bidding, it has to participate in each Task Order and it is subject to the service provider's ability to meet the requirements without any conflict of interest. In such cases, the service provider must promptly notify the contracting authority of the conflict and the decision not to submit an offer for that Task Order.
17.	During the clarification meeting it was stated that only one service provider will have the contract for each (or a combination of) of the skill categories. Is there any reason why the service provider cannot provide the service for the specific Task Order scope (e.g. unable to find/provide the resources at the time, lump sum prices too high, conflict of interest, etc.), how will this be managed?	<p>As clarified, the contract will be awarded to a single service provider for the whole or part of a skill category, and the appointed service provider will be contractually obligated to deliver on all Task Orders issued under their awarded scope. Declining a Task Order is not permissible once the contract is in place.</p> <p>To mitigate the risk of non-performance (e.g. due to resource unavailability, pricing issues, or conflicts of interest), the following measures are expected to be in place:</p> <ol style="list-style-type: none"> <li><b>Resource Planning and Contingency:</b> The service provider must ensure robust resource planning, including maintaining a pool of qualified personnel and contingency arrangements to meet Task Order requirements at all times.</li> <li><b>Due Diligence During Bidding:</b> Service providers are expected to carefully assess their capacity and capability during the bidding stage, including pricing strategies and potential conflict of interest scenarios, to ensure they can meet all obligations under the contract.</li> <li><b>Contractual Remedies:</b> Failure to deliver on a Task Order may trigger contractual remedies, including penalties, performance reviews, or potential termination of the contract for non-performance, as outlined in the contract terms.</li> </ol>

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		<p><b>4. Early Warning and Communication:</b> If any risk to delivery arises, the service provider must notify the Employer immediately, allowing for proactive resolution within the framework of the contract.</p> <p>These measures are designed to ensure that the appointed service provider is fully prepared and accountable for delivering all services within their awarded scope.</p>
<b>Received on Fri 2025/07/18 10:15</b> <b>Clarity Published Date – 21 July 2025</b>		
18.	Tenderer request postponement of submission deadline to 15/08/2025	Thank you for your request regarding the extension of the bid submission deadline for the referenced tender. Eskom acknowledge the complexity and coordination required for a bid of this nature and appreciate your commitment to submitting a technically and commercially compliant proposal. However, after careful consideration of internal timelines and procurement requirements, Eskom is able to grant an extension of <b>one (1) week only - August 08, 2025, at 10:00 (SA Time).</b>
<b>Received on Fri 2025/07/18 21:07</b> <b>Clarity Published Date – 21 July 2025</b>		
19.	<p>We kindly request an extension of tender submission, and we would appreciate your consideration of this request.</p> <ul style="list-style-type: none"> <li>- The current timeframe does not allow sufficient time to compile high-quality tender, if a company is tendering for more than 1 category.</li> <li>- The clarification meeting was held on 14 July 2025, and we are still waiting responses to clarification questions.</li> </ul>	Thank you for your request regarding the extension of the bid submission deadline for the referenced tender. Eskom acknowledge the complexity and coordination required for a bid of this nature and appreciate your commitment to submitting a technically and commercially compliant proposal. However, after careful consideration of internal timelines and procurement requirements, Eskom is able to grant an extension of <b>one (1) week only - August 08, 2025, at 10:00 (SA Time).</b>

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Item	Questions (Tenderers)	Answers (Eskom Response)						
<b>Received on Mon 2025/07/21 10:57</b> <b>Clarity Published Date – 22 July 2025</b>								
20.	Please can we have an extension to 11 August 2025.	After careful consideration of internal timelines and procurement requirements, Eskom is able to grant an extension until <b>15 August 08, 2025, at 10:00 (SA Time)</b> .						
21.	Is the performance security of 15% requirement a negotiable item? Reference - page 11 of the NEC3 Professional Services Contract (PSC3) - X13.	Not negotiable.						
	<div style="border: 2px solid black; padding: 10px; margin: 10px auto; width: 80%;"> <p style="text-align: center;">are identified elsewhere in this Contract Data.</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 10%;"><b>X13</b></td><td style="width: 40%;"><b>Performance bond</b></td><td style="width: 50%;"></td></tr> <tr> <td><b>X13.1</b></td><td>The amount of the performance bond is</td><td><b>15% per Task Order total of the Prices (as and when required)</b></td></tr> </table> </div>		<b>X13</b>	<b>Performance bond</b>		<b>X13.1</b>	The amount of the performance bond is	<b>15% per Task Order total of the Prices (as and when required)</b>
<b>X13</b>	<b>Performance bond</b>							
<b>X13.1</b>	The amount of the performance bond is	<b>15% per Task Order total of the Prices (as and when required)</b>						
<b>Received on Mon 2025/07/21 15:57 and Tue 2025/07/22 11:19</b> <b>Clarity Published Date – 28 July 2025</b>								
22.	Can the qualifications be submitted on contract award, or is it a must to be submitted on Tender submissions together with the CVs?	CV's with highest applicable qualification as per the Contract section 2.2 are submitted as part of the tender submission. Eg, QA Manager, NQF7 qualification						
23.	Clarification question based on your response – reference Q1.  The CVs statement - 4 CVs per key role. What are the Key roles? E.g. Do you want 4 CVs for a QA manager, 4 CVs for QA lead, 4 CVs for QA officer? Or do you mean there should be at least 4 CVs in the QA category.	With reference to Q1, the key roles are identified in the <i>Contract</i> section C2.2, see applicable <b>Discipline</b> (QA Management Services), <b>Designation</b> (QA manager) and <b>Qualification</b> (NQF7).  Yes, 4 CV's are required per <b>Designation</b> and applicable <b>Qualification</b> . Therefore, the QA discipline has 3 job designations which will result in:						

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	I also note that the scope of work talks about contract admin but that's not in the evaluation criteria list.	<table><tr><th>Discipline</th><th>CV's</th><th>Sub Total</th></tr><tr><td>QA Manager</td><td>4</td><td>4</td></tr><tr><td>QA Senior Advisor / Lead Auditor</td><td>4</td><td>4</td></tr><tr><td>Quality Assurance officer</td><td>4</td><td>4</td></tr><tr><td colspan="2">Total</td><td>16</td></tr></table>	Discipline	CV's	Sub Total	QA Manager	4	4	QA Senior Advisor / Lead Auditor	4	4	Quality Assurance officer	4	4	Total		16	<p>The query related to the contract admin category refers to C3.1, 2.2.3. The evaluation forms part of the Functional Evaluation criteria (05_Attachment 2), worksheet tab 'Functional Evaluation_Proj Adm', Item 3, Experience of Staff – Resumes.</p>	
Discipline	CV's	Sub Total																	
QA Manager	4	4																	
QA Senior Advisor / Lead Auditor	4	4																	
Quality Assurance officer	4	4																	
Total		16																	
Received on Tue 2025/07/22 15:52 and Wed 2025/07/23 11:53 Clarity Published Date – 28 July 2025																			
24.	“Regarding the attached tender document, I would like to kindly clarify whether it is required to tender for all disciplines, or if it is acceptable to submit a proposal for selected disciplines only?”	<p>Kindly refer to 1.6 Eskom's right to accept or reject any tender.</p> <p>The tender shall be for the <b>whole or part</b> of the contract.</p> <p><b>The tender consist of 5 Scopes (disciplines) in one draft contract as follows:</b></p> <p><b>1. SHE Management Services.</b> The provision of construction Safety, Health (including hygiene) and Environmental (SHE) management, inspections, monitoring and audits on projects, in order to deliver the project safely, efficiently, and effectively.</p> <p><b>2. Project Records and Document Administration Services</b> The provision of documentation and records management, project administration, documentation administration to perform all records management and administration related services during the project life cycle.</p> <p><b>3. Planning and Scheduling Services</b> The provision of planning and scheduling services on a variety of projects.</p> <p><b>4. Cost controls services</b> The provision of quantity surveying, cost engineering and cost control services to support various projects during the project's life cycle.</p>																	

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		<p><b>5. Quality Assurance Management Services</b> The provision of quality assurance management services to support various projects during the Project Life Cycle.</p> <p><b>A supplier may tender for all of disciplines in the scope of works or one of the disciplines in scopes of work or a combination of disciplines the scopes of work.</b></p> <p><b>NB: When tendering, it can be for the whole of the scopes of work (disciplines 1 to 5), one of the scopes of work (disciplines 1, 2, 3, 4 or 5) or a combination of the scope of works as stated above.</b></p> <p><b>If one contract is not awarded for the whole of the scope of works (disciplines 1 to 5), contracts will be awarded per supplier per scope of work (disciplines 1, 2, 3, 4 and 5) or a combination of the scope of works.</b></p>
25.	Can a same CV be submitted for different Job descriptions?	<p>The tenderer is reminded that all candidates proposed for a specific role must meet the <b>minimum qualifications and experience requirements</b> as outlined in the NEC document, as this will ensure that the individual is capable of fulfilling the responsibilities of the role effectively and aligns with our organizational standards.</p> <p>Kindly review the job specifications carefully and ensure that any submissions on proposed candidates are aligned with the <b>required qualifications, certifications, and relevant experience</b> for the applicable role.</p>
<b>Received on Wed 2025/07/23 14:57</b> <b>Clarity Published Date – 28 July 2025</b>		
26.	Due to the extensive resource requirements on this bid, we kindly request an extension of the bid due date by two (2) weeks to the 15 August in order to compile a comprehensive proposal.	<p>After careful consideration of internal timelines and procurement requirements, Eskom is able to grant an extension until <b>15 August 08, 2025, at 10:00 (SA Time)</b>.</p> <p><b>The Tender Bulletins has been updated accordingly. All other Conditions of Tender remain the same.</b></p>

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27.	<p>With Regards to resource requirements: Health and Safety Personnel.</p> <p>It is our experience that experience in Nuclear Power plants with South African resources is very limited. As such, many of the resources that do have the experience, have Bsc Sciences Degrees as opposed to Degrees in the Built Environment. These resources still have experience in Built Environment, however.</p> <p>As of this, will it be acceptable to submit qualifications with Bachelor's in Sciences if the resource also demonstrates experience in the built environment?</p>	<p>We have reconsidered the requirements to have Nuclear Power Plant experience and will accept 'similar' experience as clarified in <b>Item 6 of this document</b>.</p> <p>The qualifications must align with the NQF level per category with relevant/related study programme in (Built environment, Safety Management, Occupational H&amp;S, Behavioral Sciences, Operational Risks) Yes, NQF level qualification in relevant/related Sciences and relevant/related experience will be acceptable.</p> <p>The SHE Management Services Price List Table, Part C2.2, item 1 will be updated to reflect 'similar' experience and a revised NQF levels.</p>
28.	<p>With regards to resource requirements: Project Controls and Documentation</p> <p>Will it be acceptable to submit qualifications in project management, which is inherently inclusive of documentation and records management?</p>	<p>The qualifications must align with the minimum NQF level per category with relevant/related study programme. A study programme may have relevant/related subjects.</p>
<b>Eskom Amendment 1 to NEC Pricing Schedule_SHE Man Serv_20250725</b> <b>Published Date – 28 July 2025</b>		
29.		<p>Herewith revised notice related to contract C2 - Pricing Data, C2.2 - Staff rates, expenses &amp; the task schedule, Item 1 - SHE management Services (pg26):</p> <ol style="list-style-type: none"> <li>1. The table for pricing the services has been replaced with a revised table with specific corrections made related to: <ol style="list-style-type: none"> <li>a. Designations - additional designations added</li> <li>b. Qualifications - NQF levels updated</li> <li>c. Minimum experience - years of experience updated</li> <li>d. Other requirements - update to include similar experience.</li> </ol> </li> </ol>

**.Kindly note that Rev 2 – Rev 6 has been incorporated into this document and responses has been send to tenderer that posed it**

### Controlled Disclosure

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