**ANNEXURE NO. \_\_\_\_**

**WHAT IS REVERSE E–AUCTIONING**

Reverse E-Auctioning, means an electronic negotiation process that aims to achieve the most competitive prices for clearly specified items.

Reverse E-Auctioning replaces the negotiation process (it is an electronic negotiation process on price only) and the results of the tendering will be available immediately.

Notwithstanding the above, Eskom reserves the right to award an order/contract to a supplier who may not be the highest scoring or highest ranked supplier, only in accordance with Section (2)(1)(f) of the PPPFA

Reverse e-auction, when applicable, will only be considered once the normal procurement process has progressed to the point that the responsive tenderers have been identified.

Tenderers will be trained on the Reverse E-auction system. Responsive tenderers will receive login details in order to participate.