**Question and Answers for Identity and Access Management - RFP MWP1602CX**

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| Question | Answer |
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| Please may you provide some clarity on the expectation around pricing.  As I understand it, Eskom are wanting pricing for 3 years 6 months, so that the license renewal date will be due mid year as opposed to end of year. Essentially this would mean that Eskom will need pricing for an initial 18 months (year 1) and the 12 months going forward (year 2 and 3). However, the pricing schedule reflects differently, with a year 4 for 6 months. Please may you confirm this.  The same applies to the consulting days, in the RFP the scope is for 300 days, yet the pricing schedule has a year 4 with 50 extra days, which takes it to 350 days. Should there not be just 3 sections: Year 1 - 18 months, Year 2 - 12 months and Year 3 - 12 months so that everything aligns to July 2026? | Our pricing schedule made provision for 3 years (12 months each) and then the 6 months period at the end of the contract term and not in year one – being 18 months.  Same with the hours – 100 hours per year and 50 hours for the 6 months period. (the scope document was updated to reflect 350 hours)  This should not have an impact on the bottom-line pricing.  We need to understand why the 6 months need to be included in year one and not at the end of the contract term.  This will be negotiate with the successful tenderer before we conclude the contract.  The template should be used as is. Suppliers are welcome to make a note in Table 1 provided.  TABLE 1: PRICING ASSUMPTIONS (INCLUDE ANY PRICING ASSUMPTIONS USED TO DETERMINE THE PRICES). |